

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**BRUNEI DARUSSALAM  
SCHEDULE OF SPECIFIC COMMITMENTS**

**BRUNEI DARUSSALAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
All Sectors included in this Schedule	<p>3) Unbound for measures concerning foreign equity or interest in companies established or wishing to establish a commercial presence.</p> <p>4) Unbound except for measures concerning the entry and temporary presence of intra-corporate transferees at the level of managers, executives and specialists. Entry for these intra-corporate transferees is limited to a three year period that may be extended up to two additional years for a total term not to exceed five years.</p>	<p>3) Unbound except with respect to existing commercial presence:</p> <ul style="list-style-type: none"> <li>- Half of the board members of a public company and half the directors of a private company must be nationals or residents of Brunei Darussalam.</li> <li>- All companies incorporated outside Brunei Darussalam which establish or have established a place of business in Brunei Darussalam must have one or more locally resident agents to accept service of process and any service of process or any notices required to be served on the company.</li> </ul> <p>4) Unbound except for measures concerning the categories of natural persons referred to in the market access column.</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Intra-corporate transferees refers to managers, executives and specialists as defined below, who are employees of firms that provides services within Brunei Darussalam through a branch, subsidiary, or affiliate established in Brunei Darussalam and who have been in the prior employ of the their firms outside Brunei Darussalam for a period of not less than one year immediately preceding the date of their application for admission and who are one of the following:</p> <p>a) Managers – persons within an organization who primarily direct the organization, or a department or sub-division of the organization, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or commend hiring, firing or other personnel actions (such as promotion or leave authorization) and exercise discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.</p>		

**BRUNEI DARUSSALAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>b) Executives – persons within the organization who primarily direct the management of the organization, exercise wide latitude in decision-making and receive only general supervision or direction from higher-level executives, the board of directors,, or stockholders of the business. Executives would not directly perform tasks related to the actual provision of the services or services of the organization.</p> <p>c) Specialists – persons within an organization who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation’s services, research equipment, techniques, or management. (Specialists may include, but are not limited to. Members of licensed professions).</p>		

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply   2) Consumption abroad   3) Commercial presence   4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. All insurance and Insurance Related Services</b>			
Direct insurance (life) including annuity, disability income, accident and health insurance services. (8121)	1) Unbound 2) None 3) Entry is permitted in the form of a locally incorporated company or foreign branch, subject to the approval of AMBD.  Approval from AMBD is required before a person (together with associated persons) is allowed to acquire control of a locally incorporated insurance company. 4) Unbound except as indicated under horizontal measures	1) Unbound 2) None 3) None  4) Unbound except as indicated under horizontal measures	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Direct insurance (non-life) including disability income, accident and health insurance and contracts of fidelity bonds, performance body or similar contracts of guarantee. (8129)</p>	<p>1) Unbound except Marine, Aviation, and Transit</p> <p>2) Compulsory insurance of Motor Third Party Liability and Workmen's Compensation can be purchased only from insurance companies established in Brunei Darussalam.</p> <p>3) Entry is permitted in the form of a locally incorporated company or foreign branch, subject to the approval of AMBD.</p> <p>Approval from AMBD is required before a person (together with associated persons) is allowed to acquire control of a locally incorporated insurance company.</p> <p>4) Unbound except as indicated under horizontal measures</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound except as indicated under horizontal measures</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Reinsurance and retrocession (life and non-life) (81299*)	1) None 2) None 3) Entry is permitted in the form of a locally incorporated company or foreign branch, subject to the approval of AMBD. 4) Unbound except as indicated under horizontal measures	1) None 2) None 3) None 4) Unbound except as indicated under horizontal measures	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Insurance and intermediation comprising broking and agency services (8140)	<p>1) Unbound</p> <p>2) Agents registered in Brunei Darussalam are not allowed to transact on behalf of insurers registered outside Brunei Darussalam.</p> <p>Direct broking services for domestic risks related to reinsurance risks and insurance risks relating to marine, aviation and goods in transit is subject to the approval of AMBD.</p> <p>3) Brokers: Entry is permitted in the form of a locally incorporated company or subsidiary only, subject to the approval of AMBD.</p> <p>Agents: Entry is closed to foreigners. (Employees of Corporate agents can be foreigners)</p> <p>4) Unbound except as indicated under horizontal measures</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound</p> <p>4) Unbound except as indicated under horizontal measures</p>	



**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Services auxiliary to insurance, as follows:</p> <p>a) consultancy (excl. insurance agency services to insurance industry)</p> <p>b) actuarial risk assessment</p> <p>c) risk management</p> <p>d) maritime loss adjusting</p>	<p>1) None</p> <p>2) None</p> <p>3) Adjusters other than adjusters of maritime losses: Entry is permitted in the form of a locally incorporated company or subsidiary only, subject to the approval of AMBD.</p> <p>Actuary: None except actuarial services (whether appointed in-house or externally) rendered to registered insurance companies in Brunei Darussalam must be approved by AMBD.</p> <p>4) Unbound except as indicated under horizontal measures</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound except as indicated under horizontal measures</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>B. Banking and Other Financial Services</b>			
Acceptance of deposits and other repayable funds from the public	<p>1) Soliciting, advertising and acceptance of deposits is not allowed in Brunei Darussalam.</p> <p>2) None</p> <p>3) <u>Banks</u>: Entry is permitted in the form of a locally-incorporated company or foreign branch subject to the type of licence approved by AMBD.</p> <p>Approval from AMBD is required before a person (together with associated persons) is allowed to acquire shareholdings or voting control in a bank of or exceeding 10%, 20%, 33% or majority control. In approving applications to exceed threshold limits, AMBD may impose conditions it considers necessary to prevent undue control, protect public interests and ensure the integrity of the financial system.</p> <p><u>Finance companies</u>: Entry is permitted in the form of a locally-incorporated company subject to the approval of AMBD.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Subject to approval from the AMBD and relevant existing domestic law</p> <p>4) Unbound except as indicated in the horizontal section</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Lending of all types, incl. inter alia, consumer credit, mortgage credit, factoring and financing of commercial transactions (8113)	1) Unbound 2) Unbound 3) Subject to type of licence approved by the AMBD in accordance with relevant existing domestic law 4) Unbound	1) Unbound 2) Unbound 3) Subject to type of licence approved by the AMBD in accordance with relevant existing domestic law 4) Unbound	
Financial leasing (8112)	1) Unbound 2) None 3) Subject to type of licence approved by the AMBD in accordance with relevant existing domestic law 4) Unbound	1) Unbound 2) None 3) Subject to type of licence approved by the AMBD in accordance with relevant existing domestic law 4) Unbound	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Payment and money transmission activities including credit, charge and debit cards, banker's drafts (81339**)	1) Unbound 2) None 3) <u>Remittance businesses</u> : Only Brunei Darussalam citizens are permitted to conduct this business subject to AMBD approval.  Banker's draft can only be issued by a licensed bank.  Multi-purpose store value cards can only be issued by a licensed bank in Brunei Darussalam. 4) Unbound	1) Unbound 2) None 3) Unbound   4) Unbound	
Guarantees and commitments (81199**)	1) Unbound 2) None 3) Unbound 4) Unbound	1) Unbound 2) None 3) Unbound 4) Unbound	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</p> <ul style="list-style-type: none"> <li>• Money market instruments (cheques, bills, certificate of deposits, etc.) (81339**)</li> <li>• Foreign exchange (81333)</li> <li>• Transferable securities (81321**)</li> <li>• Other negotiable instruments and financial assets, incl. bullion (81339)</li> </ul>	<p>1) Unbound</p> <p>2) None</p> <p>3) Entry is permitted in the form of a locally incorporated company or foreign branch subject to the approval of AMBD.</p> <p style="padding-left: 20px;">Approval from AMBD is required before a person (together with associated persons) is allowed to acquire control of a locally incorporated company.</p> <p style="padding-left: 20px;">Banks are required to set up separate entities to conduct trading for account of customers.</p> <p>4) Unbound</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound</p> <p>4) Unbound</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services (81323)</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) <u>Pension fund management, custodial depository</u>: Unbound</p> <p><u>Asset Management companies</u>: Entry is permitted in the form of a locally incorporated company or foreign branch subject to the approval of AMBD.</p> <p>Approval from AMBD is required before a person (together with associated persons) is allowed to acquire control of a locally incorporated company.</p> <p>Banks are required to set up separate entities to conduct trading for account of customers.</p> <p>4) Unbound</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound</p> <p>4) Unbound</p>	

**BRUNEI DARUSSALAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Advisory and other auxiliary financial services, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (8133)	1) Unbound 2) None 3) AMBD approval is required and subject to existing domestic laws 4) Presence of natural person is allowed temporarily if there is a commercial presence and subject to AMBD approval	1) Unbound 2) None 3) AMBD approval is required and subject to existing domestic laws 4) Presence of natural person is allowed temporarily if there is a commercial presence and subject to AMBD approval	
Provision and transfer of financial information, financial data processing and related software by providers of other financial services. (8131)	1) Unbound 2) Unbound 3) AMBD approval is required 4) Unbound	1) Unbound 2) Unbound 3) AMBD approval is required 4) Unbound	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**CAMBODIA  
SCHEDULE OF SPECIFIC COMMITMENTS**



**CAMBODIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
Subsidies		(3), (4). Unbound for subsidies, including for research and development	
<b>Tax measures</b>		(1), (2), (3) None with respect to taxes	
Land		(3) Non-Cambodian natural and juridical persons may lease but not own land.	
Acquired rights	The conditions of ownership, management, operation, juridical form and scope of activities as set out in a license or other form of approval establishing or authorising the operation or supply of services by an existing foreign service supplier, will not be made more restrictive than those in existence as of the date of Cambodia's accession to the WTO.		
Investment incentives	(3) Investors, seeking incentives under the provisions of the Law on Investment, shall have the obligation to provide adequate and consistent training to Cambodian staff, including for promotion to senior positions.	(3) None	

**CAMBODIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Presence of natural persons	<p>(4) Unbound except for measures concerning the entry and temporary stay of a natural person who falls in one of the following categories:</p> <p>Business visitors</p> <p>A natural person who:</p> <ul style="list-style-type: none"> <li>- enters Cambodia for the purposes of participating in business meetings, establishing business contacts including negotiations for the sale of services and/or other similar activities;</li> <li>- stays in Cambodia without receiving income from within Cambodian sources;</li> <li>- does not engage in making direct sales to the general public or supplying services.</li> </ul> <p>Entry visa for business visitors shall be valid for a period of 90 days for an initial stay of 30 days, which may be extended.</p>	<p>(4) Unbound, except for measures affecting the categories referred to under market access.</p>	

**CAMBODIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p><u>Persons responsible for setting up of a commercial establishment:</u> Persons working in an executive or managerial position, receiving remuneration from an entity as defined below, who are responsible for the setting up, in Cambodia, of a commercial presence of a service provider of a Member, that will support employment of persons described in a, b, and c below. The subject persons are not subject to a maximum duration of stay.</p> <p><u>Intra-Corporate Transferees</u> Natural persons who have been employed by a juridical person of another member for a period of not less than 1 year and who seek temporary entry to provide services through a branch, subsidiary and affiliate in Cambodia and who are:</p> <p>a) <u>Executives:</u> without requiring compliance with labour market tests, persons within an organisation who primarily direct the management of the organization exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or shareholders of the</p>		

**CAMBODIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>business. Executives would not directly perform tasks related to the actual supply of a service or services of the organisation.</p> <p>b) <u>Managers</u>: without requiring compliance with labour market tests, natural persons employed by a juridical entity and who possess knowledge at an advanced level of expertise or proprietary knowledge of a juridical entity product, service, research, equipment, techniques, or management, and who primarily direct the organisation or a department of the organisation; supervise and control the work of other supervisory, professional or managerial employees; have the authority to hire and fire or recommend hiring, firing or other personnel actions; and exercise discretionary authority over day- to-day operations. They do not include first-line supervisors, unless the employees super- vised are professionals, nor do they include employees who primarily perform tasks necessary for the supply of the service.</p>		

**CAMBODIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>c) <u>Specialists</u>: Natural persons, within an organisation who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's services, research equipment, techniques, or management.</p> <p>Temporary residency and work permit is required for the natural persons in the categories defined under intra-corporate transferees. Such permits are issued for two years and may be renewed annually up to maximum of total five years.</p>		

**CAMBODIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>FINANCIAL SERVICES</b>			
<b>A. All insurance and insurance related services</b>			
Life insurance services (CPC81211)	<p>1) Natural or juridical person can enter into contract only with the insurance companies licensed to carry out insurance business in the Kingdom of Cambodia</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	
Non-life insurance services (CPC 8129)	<p>1) None for marine, aviation, and transport insurance from 1 January 2009, or once a law has been passed, the appropriate regulations in place and a local firm authorized, whichever comes first</p> <p>Until the conditions above are met, marine, aviation and transport insurance services may be supplied by insurance companies licensed to carry out insurance business in the Kingdom of Cambodia</p> <p>For all other non-life insurance services, natural or juridical persons can enter into contract only with the insurance companies licensed to carry out insurance business in the Kingdom of</p>	<p>1) None</p>	

**CAMBODIA**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Cambodia</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	<p>2) None</p> <p>3) None</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	
Reinsurance and retrocession (CPC 81299)	<p>1) None, except companies must reinsurance 20% of their risk in Cambodia Re until 31 December 2007. Insurance contracts of total sum insured of less than or equal to USD 500,000 must be reinsured locally until 31 December 2008. Thereafter, none</p> <p>2) None</p> <p>3) None, except companies must reinsure 20% of their risk in Cambodia Re until 1 January 2008. Thereafter, none</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as indicated in the horizontal commitments</p>	
Services auxiliary to insurance (including broking and agency services) (CPC 8140)	<p>1) None</p> <p>2) None</p>	<p>1) None</p> <p>2) None</p>	

**CAMBODIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	3) None  4) Unbound, except as indicated in the horizontal commitments	3) None  4) Unbound, except as indicated in the horizontal commitments	
<b>B. Banking and other financial services</b>			
Acceptance of deposits and other repayable funds from the public (CPC 81115 – 81119)  Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction (CPC 81113)  All payment and money transmission service, including credit, charge and debit cards, traveler cheques and bankers drafts (CPC 81112)	1) None, except deposits from the public must be reinvested in Cambodia  2) None  3) None, except only permitted through authorized financial institutions as banks  4) Unbound, except as indicated in the horizontal commitments	1) None  2) None  3) None  4) Unbound, except as indicated in the horizontal commitments	
Financial leasing (CPC 81112)	1) None  2) None  3) Permitted through banks and financial lease institutions receiving licenses to operate banking business from the National Bank of Cambodia. Financial lease institutions are not be allowed to undertake banking operations other than the financial lease business	1) None  2) None  3) None	



**CAMBODIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	4) Unbound, except as indicated in the horizontal commitments	4) Unbound, except as indicated in the horizontal commitments	
Guarantees and commitments (CPC 8119**)	1) Unbound 2) None 3) Unbound until related laws and regulations are established 4) Unbound, except as indicated in the horizontal commitments	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments	

**CAMBODIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Trading for own account or for account of customers on an exchange: - Listed equity securities	1) Unbound 2) None 3) Permitted through securities firms receiving license to operate securities underwriting and dealing business, and brokerage businesses (for account of customer only) from Securities and Exchange Commission of Cambodia (SECC) according to laws and regulations of securities sector, other related regulations. Non-Cambodian natural and juridical persons may lease but not own land. 4) Unbound, except as indicated in the horizontal commitments	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments	
(g) Participation in issues of all kinds of securities, including underwriting and placement as agency (whether publicly or privately) and provision of services related to such issues;	1) Unbound 2) None 3) <i>None. for Securities brokerage, securities dealing, investment advisory service and securities underwriting, however, these securities firms shall comply with rules, regulations and market conditions in the Kingdom of Cambodia.</i>	1) None 2) None 3) None	

**CAMBODIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	4) Unbound, except as indicated in the horizontal commitments	4) Unbound, except as indicated in the horizontal commitments	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**INDONESIA  
SCHEDULE OF SPECIFIC COMMITMENTS**

**INDONESIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
All sectors included in this schedule	<p>3) Commercial Presence of the foreign service provider(s) may be in the form of joint venture and/or representative office, unless mentioned otherwise.</p> <p>Joint venture should meet the following requirements:</p> <p>a) Should be in the form of Limited Liability Company (Perseroan Terbatas/PT),</p> <p>b) Not more than 49% of the capital share of the Limited Liability Company (Perseroan Terbatas/PT) may be owned by foreign partner(s).</p>	<p>3) The Income Tax Law provides that non-resident taxpayers will be subject to withholding tax of 20% if they derive the following income from Indonesian source:</p> <p>(a) interest (b) royalties (c) dividend (d) fee from service performed in Indonesia</p> <p>The tax rate can be changed due to tax treaty.</p> <p>3) Land Acquisition Undang-Undang Pokok Agraria (Land Law) No. 5 of 1960 stipulates that no foreigners (juridical and natural persons) are allowed to own land. However, a joint venture enterprise could hold the right for land use (Hak Guna Usaha) and building rights (Hak Guna Bangunan), and they may rent/lease land and property.</p> <p>Any juridical and natural persons should meet professional qualification requirements.</p>	

**INDONESIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>4) Subject to Indonesian Labour and Immigration Laws and Regulations, only directors, managers and technical experts/advisors, unless mentioned otherwise, are allowed to stay for two years and could be extended for a maximum two times subject to two years extension each time.</p> <p>Manager and technical experts (intra corporate transfer) are allowed based on an economic needs test.</p> <p>The entry and temporary stay of business visitor(s) is (are) permitted for a period of 60 days and could be extended maximum for 120 days.</p>	<p>4) Expatriate Charges Any foreign natural persons supplying services are subject to charges levied by Governments.</p> <p>Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or other types of juridical person and/or an individual services provider must hold a valid working permit issued by the Ministry of Manpower and Transmigration.</p>	

**INDONESIA**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>Definitions :</b></p> <p><b>“Director”:</b> One or a group of persons entrusted by the shareholders of a services providing entity with the final overall control and direction of the enterprise, and legally responsible to act on behalf of the enterprises inside and/or outside of the court.</p> <p><b>“Manager”:</b> Senior employee of a service supplier who primarily directs the management of the organization, receiving general supervision or direction principally from the board of directors of the business, including directing the service supplier or a department or sub-division thereof, supervising or controlling the work of other supervisory, professional or managerial employee or having the authority to hire or fire or recommend such or other personnel actions.</p> <p><b>“Technical Expert/Advisor”:</b> Person employed by a service supplier who possesses a standard of high or common (i) qualifications referring to a type of work or trade requiring specific technical knowledge or (ii) knowledge essential or propriety to the service, research equipment, techniques or management.</p> <p><b>“Joint Operation”:</b> A joint operation is an undertaking between one or several foreign and Indonesian enterprises of temporary nature, to handle one or several project/businesses without establishing a new statutory body according to Indonesian laws.</p> <p><b>“Joint venture Enterprise”:</b> A joint venture enterprise is a legal entity organized under Indonesian law and having its domicile in Indonesia, in the form of cooperation between foreign capital and Indonesian (national) capital.</p> <p><b>“Contract Management”:</b> Contract management is a contract organized under Indonesian law in the form of cooperation on management of temporary nature between Indonesian (national) capital and foreign capital.</p> <p><b>“Business visitor(s)”:</b> natural person(s) staying in Indonesia for the purpose of participating in business meeting, business contacts including negotiations for the sales of services and/or other similar activities including those who prepare for the establishment of a commercial presence in Indonesia, without acquiring remuneration and/or any other direct income from within Indonesia, and are not engaged in making direct sales or supplying services to general public.</p>			

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. All insurance, Insurance Related Services, and Other Financial Services</b>			
<p>FINANCIAL SERVICES:</p> <p>General conditions on Non Banking Financial Services Subsector:</p> <ol style="list-style-type: none"> <li>1) All Market Access and National Treatment limitations specified in the Non Banking Financial Services Subsector will be eliminated by the year 2020 subject to similar commitment by other Members.</li> <li>2) The share ownership of foreign services supplier is bound at the prevailing laws and regulations. The conditions of ownership and the percentage share of ownership as stipulated in the respective shareholder agreement establishing the existing individual joint venture in non banking financial services shall be respected. No transfer of ownership shall take place without the consent of all parties in the joint venture concerned.</li> <li>3) Limitation on national treatment in terms of taxation which is specified in the Horizontal Measures is not applied on the Non Banking Financial Services Subsector.</li> <li>4) In addition to the Horizontal Measures, temporary entry will be granted to technical expert(s)/adviser(s) for no longer than 3 (three) months per person for any given year.</li> <li>5) Share of non-bank financial companies listed in the stock exchange may be 100% owned by foreign investors.</li> <li>6) In relation to the presence of natural persons, only directors, managers, and experts/advisors can be assumed by expatriates with maximum stay of 3 years and can be extended.</li> <li>7) All joint ventures companies shall provide training for their employee.</li> </ol>			



**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Life Insurance Services (CPC 8121)	<p>1) Unbound</p> <p>2) Unbound except if:</p> <ul style="list-style-type: none"> <li>a. There is no insurance company in Indonesia, either individually or group, which could handle the insurance risks of the object in question.</li> <li>b. There is no insurance company in Indonesia which wants to carry out an insurance coverage of the object in question.</li> <li>c. The owners of insurance objects in question are not Indonesian citizens or Indonesian legal entities.</li> </ul> <p>3) As specified in the Horizontal Measures and General Conditions.</p> <p>4) Unbound except for director and technical advisor/expert.</p>	<p>1) Unbound</p> <p>2) Unbound</p> <p>3) As specified in the General Conditions.</p> <p>4) As specified in the Horizontal Measures.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Non-Life Insurance Services (CPC 8129) (Conventional Insurance and Takaful/Syaria Insurance)</p>	<p>1) Unbound</p> <p>2) Unbound except if:</p> <p style="padding-left: 20px;">a. There is no insurance company in Indonesia, either individually or group, which could handle the insurance risks of the object in question.</p> <p style="padding-left: 20px;">b. There is no insurance company in Indonesia which want to carry out an insurance coverage of the object in question.</p> <p style="padding-left: 20px;">c. The owners of insurance objects in question are not Indonesian citizens or Indonesian legal entities.</p> <p>3) As specified in the Horizontal Measures and General Conditions.</p> <p>4) Unbound except for director and technical advisor/expert.</p>	<p>1) Unbound</p> <p>2) Unbound</p> <p>3) As specified in the General Conditions.</p> <p>4) As specified in the Horizontal Measures.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Reinsurance Services	1) Reinsurance service suppliers from other member must be rated minimum as BBB by Standard and Poor or equivalent.  2) Reinsurance service suppliers from other member must be rated minimum as BBB by Standard and Poor or equivalent.  3) As specified in the Horizontal Measures and General Conditions.  4) Unbound except for director and technical advisor/expert.	1) None  2) Unbound  3) As specified in the General Conditions.  4) As specified in the Horizontal Measures.	
Insurance Brokerage Services (CPC 8140)	1) Unbound  2) None  3) As specified in the Horizontal Measures and General Conditions.  4) Unbound except for director and technical advisor/expert.	1) None  2) None  3) As specified in the General Conditions.  4) As specified in the Horizontal Measures.	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Reinsurance Brokerage Services (CPC 8140)	1) Unbound 2) None 3) As specified in the Horizontal Measures and General Conditions. 4) Unbound except for director and technical advisor/expert.	1) None 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Securities Business - Trading for own account or for account of customers, on an exchange or over-the-counter market - Listed shares - Bonds	1) Unbound 2) None 3) Through establishment of a securities broker / dealer company. 4) Unbound except as indicated in the Horizontal Measures.	1) Unbound 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Participation in issues of securities, including underwriting and placement as agent (whether publicly or privately), and provision of services related to such issues	1) Unbound 2) None 3) Through establishment of a securities underwriter company. 4) Unbound except as indicated in the Horizontal Measures.	1) Unbound 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	

**INDONESIA**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Portfolio management, all forms of collective investment management	1) Unbound 2) None 3) Through establishment of an investment management company. 4) Unbound except for directors.	1) Unbound 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Asset Management limited only to investment fund management	1) Unbound 2) None 3) Through establishment of an investment management company. 4) Unbound except for directors.	1) Unbound 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Investment Advisory Services limited only to investment advisory in capital market	1) Unbound 2) None 3) Through establishment of an investment Advisory company. 4) Unbound except for directors.	1) Unbound 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Financial Lease Services (CPC 81120)	1) None 2) None 3) As specified in the Horizontal Measures and General Conditions. 4) Unbound except as indicated in the Horizontal Measures.	1) None 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Factoring Services (CPC 8113)	1) None 2) None 3) As specified in the Horizontal Measures and General Conditions. 4) Unbound except as indicated in the Horizontal Measures.	1) None 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	
Credit Card Business (Issuer and Agent of Credit Card) (CPC 8113)	1) None 2) None 3) As specified in the Horizontal Measures and General Conditions. 4) Unbound except as indicated in the Horizontal Measures.	1) None 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Consumers Finance Services (CPC 8113)	1) None 2) None 3) As specified in the Horizontal Measures and General Conditions. 4) Unbound except as indicated in the Horizontal Measures.	1) None 2) None 3) As specified in the General Conditions. 4) As specified in the Horizontal Measures.	

**INDONESIA**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>B. Banking and Other Financial Services</b>			
Banking Subsector: General Conditions on Banking Subsector.			
<ol style="list-style-type: none"> <li>1. All Market Access and National Treatment limitation specified in the banking subsector will be eliminated by the year 2020 subject to similar commitment by other members.</li> <li>2. Foreign bank(s) and foreign legal entity (ies) are, in cooperation with Indonesian national(s) and/or Indonesian legal entity(ies), allowed to establish or acquire locally incorporated banks in accordance with existing regulations.</li> <li>3. To support national and/or local economies, branch office of the foreign bank and joint venture bank may open their offices in the cities of Jakarta, Surabaya, Semarang, Bandung, Medan, Denpasar, Batam Island, Padang, Manado, Ambon, Makassar and all other capitals of the provinces of Indonesia subject to economic need test.</li> <li>4. Acquisition of local existing banks through the purchase of in the stock exchange is allowed up to 51% of the listed shares in the stock exchange.</li> <li>5. The conditions of ownership and the percentage share of ownership as stipulated in the respective shareholder agreement establishing the existing individual joint venture bank shall be respected as the basis of ownership of the foreign service provider(s) and their Indonesian partner(s).</li> <li>6. With respect to presence of natural person no economic needs test will apply. A non Indonesian employed as manager or as technical expert shall have at least two Indonesian under studies during his/her term.</li> <li>7. In addition to the Horizontal Measures, temporary entry will be granted to technical expert(s)/advisor(s) of branch office of the foreign bank and joint venture bank for no longer than 3 (three) months per person for any given year.</li> </ol>			



**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Commercial Banking Business</p> <p>(i) Acceptance of deposits and other repayable funds from the public</p>	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p>b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p>b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(ii) Lending of all types, including consumer credit, mortgage, credit, factoring, and financing of commercial transaction	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p>b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p>b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(iii) All payment and money transmission services including credit, charge and debit cards, travellers cheques and bankers drafts	1) None 2) None 3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.  b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	1) None 2) None 3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.  b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(iv) Guarantees and Commitments	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p style="padding-left: 40px;">b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p style="padding-left: 40px;">b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>(v) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</p> <ul style="list-style-type: none"> <li>- Money market instruments (including cheques, bills, certificates of deposits)</li> </ul>	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p style="padding-left: 20px;">b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>(4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p style="padding-left: 20px;">b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
- Foreign Exchange	1) None 2) None 3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.  b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	1) None 2) None 3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.  b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>- Exchange rate and interest rate instruments, including products such as swaps, forward rate agreements</p>	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p>b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p>b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	

**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>- Transferable securities issued in the money market</p>	<p>1) None</p> <p>2) None</p> <p>3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.</p> <p>b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	<p>1) None</p> <p>2) None</p> <p>3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.</p> <p>b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.</p> <p>4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.</p>	



**INDONESIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(vi) Cash management, custodial and depository services	1) None 2) None 3) a. Bound only 2 (two) sub-branches and 2 (two) auxiliary offices for foreign bank's branch office.  b. Bound only 2 (two) branches and 2 (two) sub-branches for joint venture bank.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	1) None 2) None 3) a. For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national.  b. For the joint venture bank, only for the director can be assumed by the expatriates in proportion to the ownership sharing.  4) Unbound except as indicated in the Horizontal Measures and General Conditions on Banking Subsector.	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**LAO PDR  
SCHEDULE OF SPECIFIC COMMITMENTS**

**LAO PDR**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
<p>ALL SECTORS INCLUDED IN THIS SCHEDULE</p>	<p>3) Commercial presence of foreign service suppliers can be in the following form:</p> <ul style="list-style-type: none"> <li>- A joint venture with one or more domestic Lao investors,</li> <li>- A wholly foreign-owned enterprise<sup>1</sup></li> <li>- A branch or representative office</li> </ul> <p>The commercial presence of foreign service supplier shall be subject to approval of the concerned component authority and of licensing by the Foreign Investment Management committee of the Lao PDR</p> <p>The joint venture is established and registered under the laws and regulations of the Lao PDR. It is jointly owned and operated by one or more legal foreign investors/service suppliers and by one or more legal domestic Lao investor.</p> <p>The activities and relationship of its parties shall be governed by the contract between its parties and the Joint Venture's Articles of Association, in accordance with the laws and regulations of the Lao PDR.</p>	<p>3) Foreign service suppliers in the Lao PDR may lease land within the Lao PDR and transfer their leasehold interest; and they may own improvements on land and other moveable property and transfer those ownership interest.</p> <p>Foreign enterprise subject to the law on Promotion and Management of Foreign Investment in the Lao PDR shall pay an annual profit tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR.</p> <p>Other Lao taxes, duties and fees shall also be payable in accordance with the applicable laws and regulations of the Lao PDR.</p>	

<sup>1</sup> 100% foreign invested Companies

**LAO PDR**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>Foreign investors/service suppliers in a joint venture must contribute a minimum portion 30% of the total equity investment in that venture.</p> <p>The wholly foreign-owned enterprise is a foreign investment/service supplier registered under the laws and regulations of the Lao PDR. By one or more legal foreign investors without the participation of legal domestic Lao investors. The enterprise established in the Lao PDR may be either a new company or a branch or representative office of a foreign company. The incorporation and registration of a foreign investment shall be in conformity with the Enterprise/Business Law of the Lao PDR. The terms of operations of an enterprise with foreign owned capital and of a business cooperation contract shall be specified in the investment license of each project in accordance with the laws and regulations of the Lao PDR.</p>		

**LAO PDR**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>The branch or representative office of a foreign company shall have articles of Association which shall be consistent with the laws and regulations and the Business Law of the Lao PDR and subject to the approval of the Foreign Investment Management Committee of the Lao PDR.</p> <p>4) Foreigners who work in Lao PDR shall be subject to the law on Promotion and Management of Foreign Investment in the Lao PDR and the regulations on immigration.</p> <p>However, foreign enterprises have the right to employ skilled and expert foreign personnel when necessary and with the approval of the competent authority of the Government of the Lao PDR.</p> <p>Facilitation for the entry into, travel within, stay within, and exit from the Lao territory of foreign investors/service suppliers, their foreign personnel, and the immediate family members of those investors, service suppliers and those personnel will be granted by the Government of the Lao PDR. All such persons are subject to and must obey the above mentioned laws and related</p>	<p>4) Foreign service suppliers and their foreign personnel working within the Lao PDR shall pay to the Lao Government personal income tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR.</p>	

**LAO PDR**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>regulations while they are on the Lao territory.</p> <p>Foreign investors/service suppliers have an obligation to upgrade the skills of their Lao employees, through such techniques as training in the Lao PDR or abroad.</p>		

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>A. All insurance and insurance related services.</b></p> <p>Direct branching is not allowed. Financial institution in Lao PDR must adopt a specific legal form. All the commitment are subject to entry requirements, domestic laws, rules and regulations and the terms and conditions of the Ministry of Finance and/or any other competent authority in Lao PDR, as the case may be. Insurance companies are restricted from offering both Life and Non-life insurance services. Excluded from the scope of these commitments are compulsory insurance, including but not limited to social security fund.</p>			
<p>a. Direct insurance (including co-insurance)</p> <p style="margin-left: 20px;">a) Life insurance</p> <p style="margin-left: 20px;">b) Non-life insurance</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except the following:</p> <p style="margin-left: 20px;">a. Only senior manager, experts are allowed. The entry and movement of the mentioned natural persons in Lao PDR shall be approved in accordance with the labor law of Lao PDR.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as specified in the Limitation on market Access.</p> <p>Foreign service supplier and their foreign personnel working within the Lao PDR shall pay to the Lao government the personal income tax, calculated in accordance with the provisions of the applicable laws and regulation of the applicable laws and regulation of the Lao PDR</p>	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
b. Reinsurance and retrocession	1) None 2) None 3) None 4) Unbound, except the following: Only senior manager, experts are allowed. The entry and movement of the mentioned natural persons in Lao PDR shall be approved in accordance with the labor law of Lao PDR	1) None 2) None 3) None 4) Unbound, except as specified in the Limitation on market Access. Foreign service supplier and their foreign personnel working within the Lao PDR shall pay to the Lao government the personal income tax, calculated in accordance with the provisions of the applicable laws and regulation of the applicable laws and regulation of the Lao PDR	
<p><b>FINANCIAL SERVICES, EXCLUDING INSURANCE</b>            Horizontal Commitments Applicable to the Financial Services Sector            Financial institution in Lao PDR must adopt a specific legal form.</p> <p>All the commitments are subject to entry requirement, domestic laws, rules and regulations and the terms and conditions of the Bank of Lao PDR, the Ministry of Finance and/or any other competent authority in Lao PDR, as the case may be. Commitment is with respect to commercial banking only and limited to financial institutions licensed to provide banking services. Foreign juridical person must incorporate as either a joint stock or limited liability company, but not incorporate as a sole ownership limited liability company.</p>			



**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>FINANCIAL SERVICES, EXCLUDING INSURANCE</b>  <b>Horizontal Commitments Applicable to the Financial Services Sector</b></p> <p>Financial institutions in Lao PDR must adopt a specific legal form. All the commitments are subject to entry requirements, domestic laws, rules and regulations and the terms and conditions of the Bank of Lao PDR, the Ministry of Finance and/or any other competent authority in Lao PDR, as the case may be. Commitment is with respect to commercial banking only and limited to financial institutions licensed to provide banking services. Foreign juridical person must incorporate as either a joint stock or limited liability company, but not incorporate as a sole ownership limited liability company.</p>			
<p><b>B. Banking and Other Financial Services</b></p>			
<p>1. Acceptance of deposits and other repayable funds from the public (CPC 81115 – 81119)</p>	<p>1) None  2) None  3) Refer to Commercial Banks Law  4) Unbound, except as indicated in the horizontal commitments</p>	<p>1) None  2) None  3) Refer to Commercial Banks Law  4) Unbound, except as indicated in the horizontal commitments</p>	
<p>2. Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction (8113)</p>	<p>1) None  2) None  3) Refer to Commercial Banks Law  4) Unbound, except for the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in</p>	<p>1) None  2) None  3) Refer to Commercial Banks law  4) Unbound, except for the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in</p>	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
3. Financial leasing (CPC 8112)	1) Unbound 2) Unbound 3) Refer to Decree on Leasing 4) Unbound, except as indicated in the horizontal commitments	1) Unbound 2) Unbound 3) Refer to Decree on Leasing 4) Unbound, except as indicated in the horizontal commitments	
4. All payment and money transmission services (CPC 81339**)	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments	
5. Guarantees and commitments (CPC 81199**)	1) None 2) Unbound unless it is approved by the Bank of the Lao PDR 3) Refer to the Bank of the Lao PDR Law 4) Unbound, except the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in	1) None 2) Unbound unless it is approved by the Bank of the Lao PDR 3) Refer to the Bank of the Lao PDR Law 4) Unbound, except the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>6. Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following: transferable securities</p> <ul style="list-style-type: none"> <li>• Foreign exchange</li> </ul> <p>(CPC 81321*)</p>	<p>1) Unbound</p> <p>2) Refer to Decree Law on Management of Foreign Exchange and Precious Metals</p> <p>3) Unbound except for foreign security companies are allowed to establish a joint venture security company with a commercial bank registered in Lao PDR.</p> <p>4) Unbound except as indicated in horizontal commitments</p>	<p>1) Unbound</p> <p>2) Refer to Decree Law on Management of Foreign Exchange and Precious Metals</p> <p>3) Unbound except on the basis of regulations promulgated by SEC.</p> <p>4) Unbound except as indicated in horizontal commitment</p>	
<p>7. Participation in issues of all kinds of securities, incl. underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues (CPC 8132) (*MS)</p>	<p>1) Unbound.</p> <p>2) Unbound</p> <p>3) Unbound except for foreign participation is allowed on the basis of establishment of a joint venture security company</p> <p>4) Unbound except for categories of horizontal commitments</p>	<p>1) Unbound</p> <p>2) Unbound</p> <p>3) Unbound except on the basis of Regulation promulgated by SEC</p> <p>4) Unbound except for categories of horizontal commitments</p>	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
8. Provision and transfer of financial information, and financial data processing and related software by providers of other financial services (CPC 8131). (*MS)	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	
9. Money broking (CPC 81339**i)	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
10. Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services (CPC 81323*)	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	
11. Settlement and clearing services for financial assets, incl. securities, derivative products, and other negotiable instruments (CPC 81339** or 81319**) (*MS)	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments	

**LAO PDR**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
12. Advisory, intermediation and other auxiliary financial services on all the activities listed in sub-sectors 6. above incl. credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (CPC 8131 or 8133) (*MS)	1) Unbound 2) Unbound 3) Unbound except for financial investment advisory related to security investments are allowed to operate through joint venture security company between foreign security company and commercial bank registered in Lao PDR. 4) Unbound except for categories of horizontal commitments	1) Unbound 2) Unbound 3) Unbound except on the basis of regulations promulgated by SEC. 4) Unbound except for categories of horizontal commitments	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**MALAYSIA  
SCHEDULE OF SPECIFIC COMMITMENTS**

**MALAYSIA**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>PREAMBLE:</b>            In addition to the Seventh Package of commitments under the ASEAN Framework Agreement on Services (AFAS), Malaysia's schedule of specific commitments in financial services includes, where relevant, the First (1998), Second (2002), Third (2005), Fourth (2008), Fifth (2011) and Sixth (2015) Packages of commitments.</p>			
<p><b>FINANCIAL SERVICES, INCLUDING INSURANCE</b></p> <p>Horizontal Commitments Applicable to the Financial Services Sector</p> <ol style="list-style-type: none"> <li>1. The commitments in the financial services sector are in accordance with the General Agreement on Trade in Services and the Annex on Financial Services.</li> <li>2. The limitations listed under the all-sector horizontal section shall not apply to financial services, unless otherwise indicated.</li> <li>3. In respect of offshore banks, offshore investment banks, commercial banks, international Islamic banks, investment banks, offshore insurance companies, offshore reinsurance companies, offshore insurance brokers, offshore insurance underwriting managers, offshore insurance managers, insurance companies, reinsurance companies, international takaful operators and representative offices of commercial banks and investment banks, the following limitations on market access and national treatment shall apply in addition to specific limitations to the activity of each financial service as specified for each activity in this Schedule.</li> <li>4. For further clarity, Malaysia's commitments cannot be interpreted as applying to the supply of Shariah-compliant financial services, unless specific entries are made in the banking, insurance or capital markets sub-sectors accordingly<sup>1</sup>.</li> </ol>			
ALL FINANCIAL SERVICES		(3) Limitations on land and other immovable property as contained in the all-sector horizontal section.  Unbound for measures affecting financial services accorded, to any Bumiputera or to assist development of any Bumiputera financial institution to achieve objectives of the National Development Policy (NDP).  (4) Limitations that are applicable to all	

<sup>1</sup> This approach is consistent with Malaysia's commitments at the WTO and under existing FTAs.



**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) Limitations that are applicable to all sectors under the Horizontal Commitments in Malaysia's Schedule of Movement of Natural Persons Commitments of the ASEAN Agreement on the Movement of Natural Persons will apply when indicated in each activity .	sectors under the Horizontal Commitments in Malaysia's Schedule of Movement of Natural Persons Commitments of the ASEAN Agreement on the Movement of Natural Persons will apply when indicated in each activity .	
1. Offshore banks, offshore investment banks, offshore direct insurance companies, offshore reinsurance companies, offshore insurance brokers, offshore insurance underwriting managers and offshore insurance managers.	(1), (2) Unbound except as otherwise specified in this schedule.  (3) Entry is confined to Labuan.  Entry is limited to establishment of a branch registered or a subsidiary incorporated in Malaysia.  (4) Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	(1), (2) Unbound except as otherwise specified in this schedule.  (3) None.  (4) Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	
2. Commercial banks, investment banks and international Islamic	(1), (2) Unbound except as otherwise specified in this schedule.	(1), (2) Unbound except as otherwise specified in this schedule.	

\* Due to lack of technical feasibility

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>banks.</p> <p>(Commercial banks, investment banks and international Islamic banks - cont'd)</p>	<p>(3) The 13 wholly-foreign owned commercial banks are permitted to remain wholly-owned by their existing shareholders.</p> <p>Unbound for new licenses except for new licences for the establishment of international Islamic banks operating through a wholly foreign-owned subsidiary or branch to conduct international Islamic banking business.</p> <p>For licensed international Islamic banking business, unbound except as specified in the respective sub-sectors.</p> <p>Entry is limited to equity participation by foreign banks in Malaysian-owned or controlled commercial banks and investment banks and aggregate foreign shareholding in a commercial bank or an investment bank shall not exceed 30 percent.</p> <p>Foreign commercial banks and investment banks are required to be locally incorporated in accordance with the Financial Services Act 2013.</p> <p>Entry is also permitted through the setting up of representative offices. Representative offices can only undertake research, exchange of information and liaison services.</p> <p>(4) Unbound except for the following:</p>	<p>(3) None except as indicated in the all financial services horizontal section and in the respective activity listed below and the respective sub-sectors.</p> <p>Acquisition by a foreign bank of an aggregate of 5 percent or more of shareholding in a Malaysian-owned or controlled commercial bank or investment bank must meet the following criteria:</p> <p>(a) The foreign bank has the ability to facilitate trade and contribute to the financial and economic development of Malaysia;</p> <p>(b) The country of the foreign bank has significant trade and investment interests in Malaysia; and</p> <p>(c) The country of the foreign bank does not have significant representation in the Malaysian banking industry.</p> <p>(4) Unbound except for the categories of</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Commercial banks, investment banks and international Islamic banks - cont'd)	<p>(a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence.</p> <p>(b) Five senior managers and ten specialists or experts for each commercial bank or investment bank.</p> <p>A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier.</p> <p>Specialists or experts for each commercial bank or investment bank for areas relating to:</p> <ul style="list-style-type: none"> <li>(i) Trade financing;</li> <li>(ii) Corporate finance;</li> <li>(iii) Treasury management;</li> <li>(iv) Information technology;</li> <li>(v) Risk management;</li> <li>(vi) Capital market products;</li> <li>(vii) Derivatives instruments;</li> <li>(viii) Credit risk management; and</li> <li>(ix) Internal control.</li> </ul> <p>(c) For a representative office of a commercial bank or investment bank, two foreign nationals. Only one foreign national for the two top posts.</p> <p>(d) None for international Islamic banks.</p>	<p>natural persons referred to under market access.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(e) Entry shall be limited to a maximum period of five years.		
3. Direct insurance companies, reinsurance companies and international takaful operators.	(1), (2) Unbound except as otherwise specified in this schedule.  (3) The carrying on of direct insurance and reinsurance business requires a license from the Minister of Finance. A license will not be	(1), (2) Unbound except as otherwise specified in this schedule.  (3) None except as indicated in the all financial services horizontal section and in the respective activity listed below.	

\* Due to lack of technical feasibility

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Direct insurance companies, reinsurance companies and international takaful operators—cont'd)	<p>granted unless the Minister of Finance determines that the application for license will be in the “best interest of Malaysia”.</p> <p>The acquisition of shares or interest-in-shares requires approval by the Minister of Finance or the Central Bank, as the case may be. Approval will not be granted unless the Minister of Finance or the Central Bank, as the case may be, determines that the acquisition will be in the “best interest of Malaysia”.</p> <p>In making a determination of whether the granting of a license or the acquisition of shares is in the “best interest of Malaysia”, the Minister of Finance and the Central Bank will have regard to:</p> <ul style="list-style-type: none"> <li>(a) The effect of the investment on the level and nature of economic activity in Malaysia, including the effect on productivity, efficiency and quality of financial services;</li> <li>(b) The contribution towards enhancing international trade and investment linkages between Malaysia and other countries;</li> <li>(c) The effect of the investment on the stability of the financial system, including on conduct and behaviors that could pose a risk to the financial system; and</li> <li>(d) The degree and significance of participation of Malaysians in the financial sector.</li> </ul> <p>None for international takaful operators.</p>		

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Foreign insurance companies are required to be locally incorporated in accordance with the Financial Services Act 2013.</p> <p>(4) None except for the following:</p> <p>(a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence.</p> <p>(b) Entry shall be limited to a maximum period of ten years.</p>	<p>(4) None except for the categories of natural persons referred to under the column of Limitation on Market Access.</p>	
<b>FINANCIAL SERVICES ACTIVITIES</b>			
<p><b>A. BANKING AND OTHER FINANCIAL SERVICES, EXCLUDING INSURANCE</b></p> <p>Acceptance of deposits, and other repayable funds from the public, wholesale and retail.</p>	<p>(1) Soliciting, advertising and acceptance of deposits in Malaysia are not allowed.</p> <p>(2) None.</p> <p>(3) Only permitted through a commercial bank, an investment bank or an offshore bank.</p> <p>Offshore banks in Labuan are permitted to</p>	<p>(1) None.</p> <p>(2) None.</p> <p>(3) For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>accept foreign currency deposits only. Offshore investment banks in Labuan are not permitted to accept deposits.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	
<p>Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transactions.</p>	<p>(1), (2) Financial services associated with lending to residents in any currency in excess of an equivalent of RM25 million must be undertaken jointly with commercial banks or investment banks in Malaysia.</p>	<p>(1), (2) None.</p>	
<p>(Lending of all types - cont'd)</p>	<p>(3) Entry as a non-bank for scheduled businesses is limited to:</p> <p>(a) Foreign financial institutions through the establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent; or</p> <p>(b) A representative office.</p> <p>Representative offices can only undertake research and liaison services.</p> <p>Provision of factoring services by a commercial bank requires the setting up of a separate entity and shareholding by a foreign-controlled commercial bank shall not exceed 30 percent.</p>	<p>(3) Foreign controlled banking institutions in Malaysia are allowed to extend credit facilities (including factoring and leasing) up to a maximum of 50 percent of the total credit facilities obtained by non-resident controlled companies from banking institutions.</p> <p>For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Lending of all types - cont'd)	<p>Investment banks are not permitted to provide consumer credit and home mortgages.</p> <p>Only commercial banks are permitted to provide overdraft facilities.</p> <p>Offshore banks and offshore investment banks are permitted to lend in foreign currencies only.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except one foreign national for a management post which is not the CEO post, for each establishment.</p> <p>For representative offices of scheduled businesses, two foreign nationals subject to only one foreign national for the two top posts.</p> <p>Entry shall be limited to a maximum period of five years.</p>	<p>(4) For banks, unbound except as indicated in the all financial services horizontal section. For non-banks, unbound except for the categories of natural persons referred to under market access.</p>	
Financial leasing.	<p>(1), (2) Leasing services to residents in any currency must be undertaken jointly with leasing companies or investment banks in Malaysia.</p> <p>(3) Provision of leasing services by a commercial bank requires the setting up of a separate entity and shareholding by a foreign controlled commercial bank shall not exceed 49 percent.</p> <p>Entry as a non-bank is limited to:</p>	<p>(1), (2) None.</p> <p>(3) None.</p>	



**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Financial leasing – cont'd)	<p>(a) Foreign financial institutions through the establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 49 percent; or</p> <p>(b) A representative office.</p> <p>Representative offices can only undertake research and liaison services.</p> <p>Entry is permitted through the establishment of a branch or subsidiary in Labuan by reputable foreign leasing companies. Such offshore entity can only transact in foreign currencies.</p> <p>International Islamic banks, offshore banks and offshore investment banks are permitted to carry on financial leasing business in foreign currencies only.</p> <p>(4) Unbound except for the following:</p> <p>(a) Two foreign nationals, one for management post which is not the CEO post and one technical post, for each establishment; and</p> <p>(b) None for international Islamic banks.</p> <p>For representative offices, two foreign nationals subject to one foreign national for the two top posts.</p> <p>Entry shall be limited to a maximum period of five years.</p>	<p>(4) Unbound except for the categories of natural persons referred to under market access.</p> <p>For offshore leasing companies, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>For offshore leasing companies, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</p>		
<p>All payment and money transmission services, namely credit and debit cards, travellers cheques and bankers drafts.</p>	<p>(1) Electronic fund transfer system requires approval.</p> <p>(2) None.</p> <p>(3) Offshore banks are permitted to extend payment and money transmission services to non-residents only.</p> <p>Only commercial banks are permitted to issue credit cards, debit cards or provide checking account services.</p> <p>International Islamic banks are only permitted to issue travellers cheques and bankers drafts.</p> <p>Sale or purchase of foreign currency and purchase of travellers cheques other than by commercial banks require money changer's license. Entry is limited to establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except one foreign</p>	<p>(1) None.</p> <p>(2) None.</p> <p>(3) For commercial banks, unbound for branching (including off- premises ATMs) and networking with ATMs in Malaysia.</p> <p>Branching (including dispensers) is permitted for travellers cheques companies with foreign shareholding not exceeding 30 percent.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(All payment and money transmission services – cont'd)	national for a management post which is not the CEO post, for each establishment.  Entry shall be limited to a maximum period of five years.	For non-banks, unbound except for the categories of natural persons referred to under market access.	
Charge cards.	(1), (2) None.  (3) Entry is limited to establishment of a company incorporated in Malaysia. Approval of the Central Bank is required.  (4) Unbound except for two senior managers for each establishment. Entry shall be limited to a maximum period of five years.	(1), (2) None.  (3) None.  (4) Unbound except for the categories of natural persons referred to under market access.	
Guarantees and commitments.	(1), (2) None except banks established in Malaysia may be given the right of first refusal.  (3) None.  (4) Unbound except as indicated in the all financial services and all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.	(1), (2) None.  (3) None.  (4) Unbound except as indicated in the all financial services and all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons	
Money and foreign exchange broking services.	(1), (2) Broking services, involving Ringgit Malaysia and financial instruments issued in Malaysia must be effected through authorized	(1), (2) None.	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>dealers and money and foreign exchange brokers incorporated in Malaysia.</p> <p>(3) Entry is limited to:</p> <p>(a) equity participation in existing institutions and aggregate foreign shareholding in such institutions shall not exceed 30 percent; or</p> <p>(b) the establishment of a branch or subsidiary, by a money and foreign exchange broker, registered or incorporated in Labuan.</p> <p>Money and foreign exchange broking services by offshore entities are confined to foreign currencies only.</p> <p>(4) Unbound.</p> <p>For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</p>	<p>(3) None.</p> <p>(4) Unbound.</p> <p>For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presenc</p>	
<p>Trading for own account or account of customers in the following:</p>	<p>(1) Dealing in securities for account of customers is limited to securities traded on recognised stock exchanges.</p>	<p>(1) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul style="list-style-type: none"> <li>- money market instruments</li> <li>- foreign exchange</li> <li>- transferable securities</li> <li>- exchange rate and interest rate instruments</li> <li>- derivative products, including futures and options</li> <li>- other negotiable instruments, including bullion.</li> </ul> <p>(Trading for own account or account of customers – cont'd)</p>	<p>Dealing in derivatives for account of customers is limited to:</p> <p>(a) Standardized derivatives listed on the derivatives market of a Specified Exchange; or</p> <p>(b) Approved classes of standardized derivatives.</p> <p>(2) None.</p> <p>(3) Transactions by offshore banks and offshore investment banks in Labuan must be conducted in foreign currencies, except for the sale or purchase of currencies with authorized banks in Malaysia.</p> <p>Transactions by offshore banks and offshore investment banks in Labuan for own accounts are limited to instruments created and issued by offshore companies in Labuan and foreign companies abroad.</p> <p>Trading for accounts of customers by offshore banks, offshore investment banks and offshore companies in Labuan is confined to non-resident customers and in instruments created and issued by offshore companies in Labuan and foreign companies abroad.</p> <p>Trading in shares of Malaysian companies by offshore banks, offshore investment banks and offshore companies in Labuan is confined to non-resident customers who are not offshore companies registered or incorporated in Labuan.</p>	<p>(2) None.</p> <p>(3) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Trading for own account or account of customers – cont'd)	<p>Only commercial banks, offshore banks and offshore investment banks are permitted to trade in foreign currency.</p> <p>None for trading for own account in:</p> <ul style="list-style-type: none"> <li>(a) securities that are listed on the Malaysian stock exchange; and</li> <li>(b) standardized derivatives listed on the Malaysian derivatives exchange.</li> </ul> <p>Trading for account of customers by a non-bank in securities that are listed on the Malaysian stock exchange is only permitted through equity participation in an existing locally incorporated company licensed by the Securities Commission Malaysia to deal in securities. Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia.</p> <p>Trading for the account of customers by a non-bank in standardized derivatives that are listed on the Malaysian derivatives exchange is only permitted through equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to deal in derivatives. Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia.</p>		

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>None for trades for own account by international Islamic banks. Trades for account of customers by international Islamic banks are limited to non-resident customers only.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	<p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	
<p>Services related to the issues of all kinds of securities and placement as agents (whether publicly or privately) (excluding issuing and rating)</p>	<p>(1) Participation in issues and services related to such issues requires authorization.</p> <p>(2) None.</p>	<p>(1) None.</p> <p>(2) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>houses).</p> <p>(Services related to the issues of all kinds of securities and placement as agents – cont'd)</p>	<p>(3) Participation by offshore banks and offshore investment banks in Labuan is limited to non-resident customers and for issues of securities outside Malaysia.</p> <p>Participation in issues of securities by international Islamic banks is limited to foreign currencies only.</p> <p>Only persons who are authorised by the Securities Commission Malaysia and/or the Malaysian stock exchange are permitted to make submissions related to the issues of securities and offer services related to the issues of securities and placement as agents.</p> <p>Participation as a non-bank is only permitted through equity participation in an existing locally incorporated company licensed by the Securities Commission Malaysia to deal in securities. Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia.</p> <p>Unbound for appointment as principal dealers.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	<p>(3) None.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as</p>	





**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	For non-banks, unbound except as indicated in the all-sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.	indicated in the all financial services horizontal section.  For non-banks, unbound except as indicated in the all sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.	
Asset management as follows: - cash or portfolio management - all forms of collective investment management - custodial and depository services.  (Asset management – cont'd)	(1) Commercial presence is required.  (2) None.  (3) Asset management by offshore banks, offshore investment banks and offshore companies is confined to non-resident customers and foreign currency assets.  Asset management by offshore banks, offshore investment banks and offshore companies in Malaysian equities or equity-linked investments are confined to non-residents which are not offshore companies registered in Labuan.  Entry as a non-bank is only permitted through:  (a) Equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on fund management activities whether conventional or Islamic;  (b) equity participation in an existing locally incorporated company or	(1) None.  (2) None.  (3) None.	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Asset management – cont'd)	<p>establishment of a locally incorporated company licensed by the Securities Commission Malaysia to deal in securities restricted to unit trust; or</p> <p>(c) equity participation in an existing locally incorporated company or establishment of a locally incorporated company registered by the Securities Commission Malaysia to carry on venture capital activities or venture capital management activities, where applicable.</p> <p>Authorisation to carry on the activities as mentioned in (a), (b) and (c) above will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia.</p> <p>Asset management by a commercial bank requires establishment as a separate entity. Shareholding by a foreign-controlled commercial bank shall not exceed 30 percent.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all- sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	<p>(4) For banks, unbound except as indicated in the all financial services</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		horizontal section.  For non-banks, unbound except as indicated in the all sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.	
Advisory, intermediation and other auxiliary financial services, including credit reference and analysis, investment advice on acquisitions, corporate restructuring and strategy.	(1) Commercial presence is required.  (2) None.  (3) Entry as a non-bank is only permitted through:  (a) equity participation in an existing locally incorporated company or establishment of a	(1) None.  (2) None.  (3) None.	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Advisory, intermediation and other auxiliary financial services – cont'd)	<p>locally incorporated company licensed by the Securities Commission Malaysia to carry on corporate finance advisory activities;</p> <p>(b) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on financial planning activities;</p> <p>(c) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on investment advisory activities; or</p> <p>(d) A representative office.</p> <p>Representative offices (including those of commercial banks, investment banks and securities companies) are permitted to undertake information research and liaison services only.</p> <p>Authorisation to carry on the activities as mentioned in (a), (b) and (c) above will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia.</p> <p>Offshore banks, offshore investment banks and offshore companies in Labuan and international Islamic banks can only provide services to non-resident customers.</p> <p>(4) For banks, one specialist or expert.</p>		

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>For non-banks, one senior manager and one specialist or expert.</p> <p>For representative offices, three foreign nationals subject to only one foreign national for the two top posts and the other two for managerial level posts. Entry shall be limited to a maximum period of five years.</p>	<p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p>	
Operational headquarters (OHQ) for financial sector (Provides services to commercial and investment	<p>(1), (2) Unbound</p> <p>(3) Only through a locally incorporated wholly foreign-owned company.</p>	<p>(1), (2) Unbound</p> <p>(3) None.</p>	

\* Due to lack of technical feasibility

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>banking institutions in activities relating to work carried out in Malaysia for its offices and related companies outside Malaysia, pertaining to general management and administration, business planning, technical support, marketing control and sales promotion planning, training and personnel management, provision of treasury and fund management services and research and development).</p> <p>(Operational headquarters (OHQ) – cont'd)</p>	<p>A foreign-owned company, a regional office of a foreign-owned company which transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia, and a foreign-owned company which is already incorporated in Malaysia, may seek to qualify as an OHQ.</p> <p>An OHQ must operate in Malaysia and fulfill the following criteria:</p> <ul style="list-style-type: none"> <li>(a) Carry out at least three of the OHQ service activities;</li> <li>(b) Have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies;</li> <li>(c) Have a well established foreign- owned company which is sizeable in terms of assets and employees;</li> <li>(d) Have a network of companies with a substantial number of qualified executives, professionals, technical and other supporting personnel;</li> <li>(e) Be able to make decisions independently without consultation with its head office or parent company located outside Malaysia;</li> <li>(f) Be able to contribute to the Malaysian economy by: <ul style="list-style-type: none"> <li>a. Using services such as legal, accounting etc. provided by Malaysians;</li> <li>b. Creating job opportunities for Malaysians;</li> <li>c. Enabling greater inflow of foreign funds.</li> </ul> </li> </ul>		

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>(4) One specialist or expert per organization subject to the following conditions:</p> <p>(a) Such persons must possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's new service products and technology, research equipment and techniques or management.</p> <p>(b) Entry shall be limited to a maximum of five years and renewable.</p>	<p>(4) None.</p>	
Securities broking services.	<p>(1) Trades on Malaysian stock exchanges must be transacted through locally incorporated companies which are participating organisations of the stock exchange.</p> <p>(2) None.</p> <p>(3) Entry as a non-bank is only permitted through equity participation in an existing locally incorporated company licensed by the Securities Commission Malaysia to deal in securities. Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the</p>	<p>(1) None.</p> <p>(2) None.</p> <p>(3) None.</p>	



**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Securities broking services – cont'd)	<p>best interest of Malaysia.</p> <p>Representative offices (including those of commercial banks, investment banks and securities companies) are permitted to undertake information research and liaison services only. Representative offices are not permitted to publish and circulate research work in Malaysia.</p> <p>(4) Unbound for a stockbroking company, except as indicated in the all sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p> <p>Notwithstanding the above, for stockbroking companies, no restriction on the number of foreign dealer's representatives.</p> <p>For representative offices, two foreign nationals subject to only one foreign national for the two top posts. Entry shall be limited to a maximum period of five years.</p>	<p>(4) Unbound except for the categories of natural persons referred to under market access.</p>	
Commodity futures broking services.	<p>(1) Trades on any Malaysian derivatives exchange must be conducted through locally incorporated companies which are trading participants of the derivatives exchange.</p> <p>(2) None.</p> <p>(3) Entry as a non-bank is only permitted through:</p>	<p>(1) None.</p> <p>(2) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Commodity futures broking services – cont'd)	<p>(a) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to deal in derivatives. Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia; or</p> <p>(b) A representative office.</p> <p>Representative offices (including those of commercial banks, investment banks and securities companies) are permitted to undertake information research and liaison services only.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	<p>(3) None.</p> <p>(4) For banks, unbound except as indicated in the all financial services horizontal section.</p> <p>For non-banks, unbound except as indicated in the all sector horizontal section of Malaysia's Schedule of Movement of Natural Persons Commitments of ASEAN Agreement on The Movement of Natural Persons.</p>	

## MALAYSIA

## SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>B. INSURANCE SERVICES</b></p> <p>Direct insurance and international takaful business (non-life).</p> <p>(Direct insurance and international takaful business (non-life) – cont'd)</p>	<p>(1) Soliciting and advertising in Malaysia are not allowed, except for the supply of insurance risks relating to:</p> <p>(a) maritime shipping and commercial aviation, space launching and freight (including satellites), with such insurance to cover any or all of the following; the goods being transported, the vehicle transporting the goods and any liability arising therefrom; and</p> <p>(b) goods in international transit.</p> <p>Unbound for international takaful business</p> <p>(2) Approval of the Central Bank is required for direct placement abroad of insurance of:</p> <p>(a) movable or immovable property located in Malaysia, including any ship or aircraft registered in Malaysia; and</p> <p>(b) liability of residents to third party.</p> <p>Approval will be granted if such insurance is not available from direct insurance companies in Malaysia.</p> <p>None for insurance risks relating to:</p> <p>(a) maritime shipping and commercial aviation, space launching and freight (including satellites), with such insurance to cover any or all of the following; the goods being transported, the vehicle transporting the goods and</p>	<p>(1) None.</p> <p>(2) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p align="center">any liability arising therefrom; and</p> <p>(b) goods in international transit.</p> <p>Unbound for international takaful business</p> <p>(3) Only permitted through direct insurance companies and international takaful operators.</p> <p>Offshore direct insurance companies in Labuan and international takaful operators are not permitted to accept direct insurance of Malaysian risks.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>(3) Branching is permitted for direct insurance companies with aggregate foreign shareholding of less than 50 percent. Direct insurance companies are permitted to maintain their existing network of branches.</p> <p>Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	
Direct insurance and international takaful business (life).	<p>(1), (2) Unbound.</p> <p>(3) Only permitted through direct insurance companies.</p> <p>Investment-linked insurance business and new life insurance products provided by direct insurance companies require approval.</p>	<p>(1), (2) Unbound.</p> <p>(3) Branching is only permitted for direct insurance companies with aggregate foreign shareholding of less than 50 percent. Direct insurance companies are permitted to maintain their existing network of branches.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Offshore direct insurance companies in Labuan and international takaful operators are not permitted to underwrite life insurance of residents. This limitation does not apply to ordinary life insurance of high net worth residents by offshore direct insurance companies in Labuan.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	
<p>Reinsurance/retakaful and retrocession/retrotakaful (non-life). (Reinsurance/retakaful and retrocession/retrotakaful (non-life) – cont'd)</p>	<p>(1), (2) Outward reinsurance and retakaful is permitted to ASEAN-owned institutions, only if local capacity is not available.</p> <p>(3) Obligation on all insurers other than offshore direct insurance and offshore reinsurance companies to optimise national retention capacity before any outward reinsurance. Unbound for new licenses for retakaful operators.</p> <p>Entry as an offshore reinsurance company is confined to Labuan.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>(1), (2) Voluntary cession up to 30 percent of each class of non-life reinsurance business to the Malaysian Reinsurance Berhad.</p> <p>Unbound for fiscal incentives to promote reinsurance in Malaysia.</p> <p>(3) Unbound for measures granting special position to Malaysian Reinsurance Berhad.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p> <p>For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Reinsurance/retakaful and retrocession/retrotakaful (life).</p> <p>(Reinsurance/retakaful and retrocession/retrotakaful (life) – cont'd)</p>	<p>(1), (2) Outward reinsurance and retakaful is permitted to ASEAN-owned institutions, only if local capacity is not available.</p> <p>(3) National retention capacity is required to be optimised before any outward reinsurance by:</p> <p>(a) direct life insurance and life reinsurance companies in Malaysia; and</p> <p>(b) offshore direct life insurance and offshore life reinsurance companies which are permitted to insure or reinsure life insurance of high net worth residents.</p> <p>Unbound for new licenses for retakaful operators.</p> <p>Entry as an offshore reinsurance company is confined to Labuan.</p> <p>(4) Unbound except as indicated in the all-financial services horizontal section.</p>	<p>(1), (2) Unbound for fiscal incentives to promote reinsurance in Malaysia.</p> <p>(3) None.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p> <p>For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.</p>	
<p>Insurance intermediation – insurance broking (excluding agency).</p>	<p>(1), Unbound except for the following:</p> <p>(a) Direct insurance broking services can only</p>	<p>(1), (2) None.</p>	

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(Insurance intermediation – insurance broking (excluding agency) – cont'd)	<p>be provided to offshore companies in Labuan.</p> <p>(b) Direct insurance broking services can only be provided to onshore companies for insurance risks relating to:</p> <p>a. maritime shipping, commercial aviation and space launching and freight (including satellites), with such insurance to cover any or all of the following ; the goods being transported, the vehicle transporting the goods and any liability arising therefrom and</p> <p>b. goods in international transit.</p> <p>(c) Reinsurance broking is permitted.</p> <p>(2) (a) Unbound except for direct insurance broking services for insurance of risks relating to:</p> <p>a. maritime shipping, commercial aviation and space launching and freight (including satellites), with such insurance to cover any or all of the following ; the goods being transported, the vehicle transporting the goods and any liability arising therefrom and</p> <p>b. goods in international transit</p> <p>(b) Reinsurance broking is permitted</p> <p>(3) Unbound for onshore insurance broking.</p> <p>Broking of direct insurance of Malaysian risks by offshore insurance brokers is not permitted.</p>		

**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>This limitation does not apply to broking of reinsurance of Malaysian risks.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>(3) None.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	
Insurance intermediation – insurance underwriting and insurance management.	<p>(1), (2) Insurance underwriting and insurance management are not permitted.</p> <p>(3) Unbound for onshore insurance underwriting and insurance management.</p> <p>An offshore insurance underwriting manager is not permitted to provide services to any person other than offshore insurance companies in Labuan.</p> <p>An offshore insurance manager is permitted to provide insurance management services to persons other than residents.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	<p>(1), (2) None.</p> <p>(3) None.</p> <p>(4) Unbound except as indicated in the all financial services horizontal section.</p>	
<p>Services auxilliary to insurance as follows:</p> <p>(a) Consultancy (excludes insurance agency</p>	<p>(1) None.</p> <p>(2) None.</p> <p>(3) Limited to the establishment of:</p>	<p>(1) None.</p> <p>(2) None.</p> <p>(3) None.</p>	



**MALAYSIA**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
services to insurance industry) (b) Actual risk assessment (c) Risk management (d) Maritime loss adjusting.	(a) Locally incorporated companies; (b) Branches; or (c) Partnerships. Offshore companies are not permitted to provide services to Malaysian residents.  (4) Unbound except for the temporary presence of natural persons in respect of supply through the mode of commercial presence.	(4) Unbound except for the temporary presence of natural persons in respect of supply through the mode of commercial presence.	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**MYANMAR  
SCHEDULE OF SPECIFIC COMMITMENTS**

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments										
<b>I. HORIZONTAL COMMITMENTS<sup>1</sup></b> All Sectors; For a service supplies													
	3) (a) Commercial presence of foreign service suppliers and/or providers are permitted in accordance with Myanmar Companies Act 1914, Partnership Act 1932, Special Company Act (1950) , Union of Myanmar Foreign Investment Law (1988), Union of Myanmar Citizens' Investment Law (1994).  Under these laws: (i) 100% Foreign investment , or (ii) Joint Venture with a Myanmar citizen or enterprise with a minimum of 35% equity is permitted. Form of incorporation can be sole proprietorship, partnership or limited company.	3) (a) The Income Tax Law 1974, prescribed that non-resident (foreigner) will be subject to a withholding tax is as follows;  <table border="0"> <thead> <tr> <th align="left"><b>Class of Income</b></th> <th align="right"><b>Non resident foreigners</b></th> </tr> </thead> <tbody> <tr> <td>• Interest</td> <td align="right">15%</td> </tr> <tr> <td>• Royalties for use of licenses, trademarks, patent rights etc.</td> <td align="right">20%</td> </tr> <tr> <td>• Payments to contractors made by Government Organizations, Municipalities and Co-operative Societies</td> <td align="right">3.5%</td> </tr> <tr> <td>• Payment for work done to foreign contractors</td> <td align="right">3%</td> </tr> </tbody> </table>	<b>Class of Income</b>	<b>Non resident foreigners</b>	• Interest	15%	• Royalties for use of licenses, trademarks, patent rights etc.	20%	• Payments to contractors made by Government Organizations, Municipalities and Co-operative Societies	3.5%	• Payment for work done to foreign contractors	3%	
<b>Class of Income</b>	<b>Non resident foreigners</b>												
• Interest	15%												
• Royalties for use of licenses, trademarks, patent rights etc.	20%												
• Payments to contractors made by Government Organizations, Municipalities and Co-operative Societies	3.5%												
• Payment for work done to foreign contractors	3%												

<sup>1</sup> The horizontal commitments of Myanmar shall apply only to the new subsector(s) added to her schedule of commitments as an outcome of the negotiations for further liberalization of trade in services under the AFAS, particularly, in the case of financial services, on financial sub-sectors included to her schedule of commitments as an outcome of the fifth round negotiations completed in 31 December 2010 and marked as "(\*NS)" in her sector specific commitments. The horizontal commitments made by Myanmar will not affect her commitments for the sectors/subsectors that were made under the General Agreement on Trade in Services under the Uruguay Round and commitments made as an outcome of the earlier rounds of negotiations for financial services liberalization under the AFAS

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>The proposed investment may be refused subject to such implications as financial arrangements security risk involved and compliance with existing conditions</p> <p>(b) Incorporation of an enterprise, not involving a state enterprise is to be made under the Myanmar Companies Act 1914. Minimum share Capital requirements for companies and branches are as follows,</p> <ul style="list-style-type: none"> <li>- Service Company- equivalent of K 300,000 in USD.</li> <li>- Industrial Company- equivalent of K 1000,000 in USD.</li> </ul> <p>Under this Law: If the investment involves a state enterprise, incorporation shall be made under the Myanmar Companies Act 1914, Partnership Act 1932, Myanmar Company Rules 1940, Special Company Act (1950), Special Company Act (Amendment) Act, 1955, 1959.</p>	<p>According to the Notification No. 115/2006, income tax shall be paid in foreign currency of non-resident foreigners' total income at the rate of 35% (thirty five percent) in such foreign currency.</p> <p><u>Tax</u> According to the Sections 3 (k) of the Income Tax Law, it prescribes the Resident foreigners as follows:</p> <ul style="list-style-type: none"> <li>(i) in the case of individual, a foreigner who resides in Myanmar for not less than one hundred and eighty- three days during the income year:</li> <li>(ii) in the case of a company, a company formed under the Myanmar Companies Act or any other existing law wholly or partly with foreigner shareholders:</li> <li>(iii) in the case of an association of persons other than a company, an association formed wholly or partly with foreigners and where the control, management and decision making of its affairs is situated and exercised wholly in the Union of Myanmar.</li> </ul>	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>(e) Service activities are restricted under section 3 of the State Economic Enterprise Law. However, these activities may be permitted by cabinet notification according to the</p> <p>Tax Under The Myanmar Foreign Investment Law, the Commission shall, for the purpose of promoting foreign investment within the States, grant the investor exemption or relief from taxes.</p> <p>4) a) Subject to the Union of Myanmar Foreign Investment Law, Myanmar Immigration (Emergency Provisions) Act 1947, the Foreign Act 1846, The Registration of Foreigner 1948 and Immigration rules and regulations, management level is allowed to stay up to one year and may be extendable there on subject to the approval of concerned agencies.</p> <p>(b) All foreign enterprise and foreign workers shall abide by</p>	<ul style="list-style-type: none"> <li>- In this regards, foreign workers and staff who work at least one year in Myanmar and the foreign enterprise formed in Myanmar may be assumed as the resident foreigners. The existing Notification No. 124/2006 by the Ministry of Finance and Revenue determined that the income tax for the resident foreigners earn income in foreign currency under the head "Salaries" shall be paid at the rate of 15% (fifteen percent) in such foreign currency.</li> <li>- However, the income of the resident foreigner who operating economic enterprises such as companies formed in Myanmar shall be calculated in accordance with clause 5 (B) of the Income Tax Regulation and paid in foreign currency. The corporate tax rate is 30% (thirty percent).</li> <li>- A judicial person may perform service to client in Myanmar but are not</li> </ul>	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Business Visa*                      Period for Permission 70 days of visa                      Period for Permission Of stay Extension                      - Up to 3 months** 36US\$                      - Over 3 months 90US\$                      [**with recommendation of Ministry concerned, Application Form, Passport (original &amp; copy), Stay Form, (2) Recent Photos, FRC, Company Registration Card, Export &amp; Import License]</p> <p>(Remark: in accordance with permission of Visa Confirming Board, Ministry of Immigration has been obligating)</p> <p>(c) The Department of Labour, under the Ministry of Labour performs registration for overseas workers who have been given the permission to stay in work by the Myanmar Investment Commission. The duration of registration is six months and the registration fee is 5 FEC for one person.</p>	<p>allowed to practice in Myanmar courts of law.</p> <p>(b) The commercial presence of foreign services provider shall be subject to the licensing by the government authorities concerned.</p> <p>(c) According to the Land Nationalization ACT 1953 and the Transfer of Immoveable Property Restriction Law 1987, foreign organizations and persons are not allowed to own land in Myanmar. However, land may be acquired on long term lease, depending on individual circumstance.</p> <p>4) - Any expatriate engage in joint venture, representative offices or other types of judicial person and / or individual services provider shall receive the approval of the respective authority.</p> <p>- Any expatriate entering into Myanmar shall abide by The Myanmar Immigration (emergency Provisions) Act 1947, the Foreigners Act 1846, The Registration of Foreigners Act 1940, the</p>	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		<p>Registration of Foreigners Rules 1948 and Immigration rules, regulations and procedures of Myanmar – Individual services providers who work with the approval of respective authorities shall register themselves with the Department of Labour, the Ministry of Labour.</p> <ul style="list-style-type: none"> <li>- The Department of Labour, under the Ministry of Labour performs registration for overseas workers who have been given the permission to stay work by the Myanmar Investment Commission.</li> <li>- Regarding the recognition of the educational certificates and technical standard certificate, Myanmar only determines equivalent factor depend on syllabus, contents, volume, time frame. Myanmar needs syllabus, contents, volume, time frame in English of respective countries.</li> </ul>	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. All insurance and insurance related services</b>			
Average and loss adjustment services (CPC 81403)	1) None 2) None 3) None 4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Supervisory Board	1) None 2) None 3) None 4) None	
Actual services	1) None 2) Unbound 3) None 4) None	1) According to the existing laws & regulations and subject to the permission of Myanmar Insurance 2) Unbound 3) According to the existing laws & regulations and subject to the permission of Myanmar Insurance 4) According to the existing laws & regulations and subject to the permission of Myanmar Insurance	



**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>B. Banking and other financial sector</b></p> <p>The Commitments on Financial Services are made in accordance with GATS and Annex on Financial Services Sector. All the commitments are subject to entry requirements, domestic laws, rules and regulations.</p>			
Foreign Bank's Representative Offices Services(CPC 811)	(1),(2),(4) Subject to CBM's approval.  (3) Foreign Banks are allowed to open their representative offices and branch in Myanmar.	(1),(2),(4) Subject to CBM's approval.  (3) Foreign Banks are allowed to open their representative offices and branch in Myanmar.	
Provision of financial information, and financial data processing and related software by suppliers of other financial services(CPC 8131)	(1) Unbound (2),(3) Approval from the Central Bank of Myanmar is required and subject to existing domestic laws.  (4) Presence of natural person is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar according to existing domestic laws.	(1) Unbound (2),(3) Approval from the Central Bank of Myanmar is required and subject to existing domestic laws.  (4) Presence of natural person is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar according to existing domestic laws.	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>Banking Sector</b></p> <p>Guarantee and Commitments (CPC 81199)</p>	<p>(1) Unbound</p> <p>(2),(3) Approval from the Central Bank of Myanmar is required and subject to existing domestic laws.</p> <p>(4) Presence of natural person is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar according to existing domestic laws.</p>	<p>Unbound</p> <p>(2),(3) Approval from the Central Bank of Myanmar is required and subject to existing domestic laws.</p> <p>(4) Presence of natural person is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar according to existing domestic laws.</p>	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
Acceptance of Deposits and Other Repayable Funds from the Public  Lending of All Types	(1), (2), (3) Approval from the Central Bank of Myanmar is required and subject to the Union of Myanmar Foreign Investment Law, Myanmar Companies Act and existing domestic Laws.  (4) Presence of natural persons is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar and according to existing domestic laws.	(1), (2), (3) Approval from the Central Bank of Myanmar is required and subject to the Union of Myanmar Foreign Investment Law, Myanmar Companies Act and existing domestic Laws.  (4) Presence of natural persons is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar and according to existing domestic laws.	

**MYANMAR**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><b>Other Sector</b></p> <p>Advisory, Intermediation and other Auxiliary Financial Services</p>	<p>(1),(2),(3) Approval from the Central Bank of Myanmar is required and subject to Union of Myanmar Foreign Investment Law, Myanmar Companies Act and existing domestic Laws.</p> <p>(4) Presence of natural persons is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar and according to existing domestic Laws.</p>	<p>(1),(2),(3) Approval from the Central Bank of Myanmar is required and subject to Union of Myanmar Foreign Investment Law, Myanmar Companies Act and existing domestic Laws.</p> <p>(4) Presence of natural persons is allowed temporarily if there is a commercial presence, and subject to the approval from the Central Bank of Myanmar and according to existing domestic Laws.</p>	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**PHILIPPINES  
SCHEDULE OF SPECIFIC COMMITMENTS**

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
<p>ALL SECTORS INCLUDED IN THIS SCHEDULE</p>	<p>3) <u>In Activities Expressly Reserved by Law to Citizens of the Philippines (i.e. foreign equity is limited to a minority share):</u></p> <p>The participation of foreign investors in the governing body of any corporation engaged in activities expressly reserved to citizens of the Philippines by law shall be limited to the proportionate share of foreign capital of such entities.</p> <p>All executive and managing officers must be citizens of the Philippines.</p> <p><u>Acquisition of Land</u></p> <p>All lands of the public domain are owned by the State.</p>	<p>3) <u>Access to Domestic Credit</u></p> <p>A foreign firm, engaged in non-manufacturing activities availing itself of peso borrowings, shall observe, at the time of borrowing, the prescribed 50:50 debt-to-equity ratio. Foreign firms covered are:</p> <p>a) Partnerships, more than 40 per cent of whose capital is owned by non-Filipino citizens; and</p> <p>b) Corporations, more than 40 per cent of whose total subscribed capital stock is owned by non-Filipino citizens.</p> <p>This requirement does not apply to banks and non-bank financial intermediaries.</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Only citizens of the Philippines or corporations or association at least 60 per cent of whose capital is owned by such citizens may own land other than public lands and acquire public lands through lease.</p> <p>Foreign investors may lease only private-owned lands.</p> <p>4) <u>Entry and Temporary Stay of Natural Person Supplying Services</u></p> <p>Non-resident aliens may be admitted to the Philippines for the supply of a service after a determination of the non-availability of a person in the Philippines who is competent, able and willing, at the time of application, to perform the services for which the alien is desired.<sup>1</sup></p>		

<sup>1</sup> The Philippines shall undertake a review of this provision within two (2) years after the entry into force of the Agreement for the Philippines.

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
All sub-sectors	(3) The appropriate regulatory authority in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with internationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investments and appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines.		
	<p>In banking, the Monetary Board shall ensure that at all times sixty per cent (60%) of the resources or assets of the Philippine banking system is held by domestic banks which are at least majority-owned by Filipinos.</p> <p>(3), (4) Limitations listed in the horizontal section shall also apply.</p>		
<b>A. All Insurance and Insurance Related Services</b>	(3), (4) Limitations listed in the all-sector horizontal section and all financial services section of the Philippines' GATS Schedule of Specific Commitments shall apply.		



**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>(3) Limitations in market access listed in the specific sub-sectors below shall not apply to existing wholly or majority foreign-owned authorized insurance/reinsurance companies as of the entry into force of the WTO Financial Services Agreement.</p> <p>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</p>	<p>(4) Each employed non-Filipino citizen shall have at least two Filipino understudies.</p>	
<p>1. Life Insurance as follows:</p> <ul style="list-style-type: none"> <li>- Ordinary</li> <li>- Group</li> <li>- Industrial</li> <li>- Health and Accident</li> <li>- Annuities</li> </ul>	<p>(1) Risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.</p> <p>(2) Same as (1) above</p> <p>(3) Commercial presence required subject to:</p> <ul style="list-style-type: none"> <li>a. Acquisition of up to one hundred percent (100%) of the voting stock of an existing domestic insurance company; or</li> <li>b. Investments of up to one hundred percent (100%) of the voting stock of a new locally incorporated insurance company; and</li> <li>c. Participation of a non-Filipino citizen in the Board of Directors of a locally</li> </ul>	<p>(1) Unbound</p> <p>(2) Unbound</p> <p>(3) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>incorporated insurance company is proportional to the percentage of foreign equity.</p> <p>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</p>	<p>(4) Unbound</p>	
<p>2. Non-Life:</p> <ul style="list-style-type: none"> <li>- Fire</li> <li>- Marine</li> <li>- Casualty</li> <li>- Surety</li> </ul>	<p>(1) Except for marine hull and marine cargo insurance, risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.</p> <p>(2) Same as (1) above</p> <p>(3) Commercial presence required subject to:</p> <ul style="list-style-type: none"> <li>a. Acquisition of up to one hundred percent (100%) of the voting stock of an existing domestic insurance company; or</li> <li>b. Investments of up to one hundred percent (100%) of the voting stock of a new locally incorporated insurance company; and</li> <li>c. Participation of a non-Filipino citizen in the Board of Directors of a locally incorporated insurance company is</li> </ul>	<p>(1) Unbound</p> <p>(2) Unbound</p> <p>(3) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>proportional to the percentage of foreign equity.</p> <p>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</p>	<p>(4) Unbound</p>	
3.Reinsurance , Retrocession	<p>(1) Priority cessions to authorized insurance/reinsurance companies</p> <p>(2)</p> <p>a. Foreign unauthorized reinsurers should be represented by resident agents duly registered with the Insurance Commission</p> <p>b. Ten percent (10%) of the total cessions to foreign unauthorized reinsurers should be offered first to the Philippine National Reinsurance Corporation formerly National Reinsurance Company of the Philippines.</p> <p>(3) Commercial presence required subject to:</p> <p>a. Acquisition of up to one hundred percent (100%) of the voting stock of an existing domestic insurance company; or</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>b. Investments of up to one hundred percent (100%) of the voting stock of a new locally incorporated insurance company; and</p> <p>c. Participation of a non-Filipino citizen in the Board of Directors of a locally incorporated insurance company is proportional to the percentage of foreign equity.</p> <p>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</p>	<p>(4) Unbound</p>	
<p>4. Services Auxiliary to insurance:</p> <p>Actuaries, Average Adjusters</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Commercial presence required subject to foreign equity limitation of fifty percent (50%) or joint venture.</p> <p>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</p>	<p>(1) Unbound</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound</p>	
<p><b>B. Banking and Other Financial Services (excluding</b></p>			

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>Insurance)</b>			
<p>Commercial banking</p> <ul style="list-style-type: none"> <li>- Acceptance of deposits and other repayable funds from the public</li> <li>- Lending of all types, including consumer credit, mortgage credit, and financing of commercial transaction</li> <li>- All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts</li> <li>- Guarantees and commitments</li> <li>- Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</li> <li>- Money market instruments (bank's own promissory notes, repurchase agreements, and certificates of assignment/participation with recourse);</li> </ul>	<p>1) Commercial presence is required.</p> <p>2) None</p> <p>3) I. Forms of commercial presence</p> <p>Only established, reputable and financially sound foreign banks that are widely-owned and publicly listed may operate in the Philippine banking system through any one of the following modes of entry, subject to relevant licensing and other requirements prior to actual entry. However, this shall not preclude secondary investment in the equity of a locally incorporated bank not exceeding forty percent (40%) of voting stock.</p> <p>(a) Establishment of foreign bank branches with full banking authority</p> <p>Each foreign bank authorized to do banking business in the Philippines shall be allowed to open up to five (5) sub-branches as may be approved by the Monetary Board.</p> <p>(b) Acquisition of up to one hundred percent (100%) of the voting stock of an existing domestic bank.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul style="list-style-type: none"> <li>- Foreign exchange;</li> <li>- Derivative products including, but not limited to, futures and options;</li> <li>- Exchange rate and interest rate instruments, including products such as swaps, forward rate agreements; and</li> <li>- Other allowable negotiable instruments and financial assets.</li> <li>- Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues.</li> <li>- Asset management, such as cash or portfolio management, all forms of collective investment management, custodial, depository and trust services</li> <li>- Bancassurance</li> </ul>	<p>(c) Investing in up to one hundred percent (100%) of the voting stock of a new locally incorporated banking subsidiary.</p> <p>For entry under Mode (c) majority of the incorporators must be residents of the Philippines.</p> <p>For Modes (b) and (c) non-Filipino citizens may become members of the Board of Directors of a bank to the extent of the foreign participation in the equity of said bank provided that majority of the members of the Board of Directors must be residents of the Philippines. The Corporate Secretary must be a citizen and resident of the Philippines.</p> <p>For foreign individuals or foreign non-bank corporations, aggregate share in the voting stock of a locally incorporated bank shall be limited to forty percent (40%) in universal and commercial banks.</p> <p>For locally incorporated subsidiaries and foreign bank branches, said banks shall comply with the minimum capital and prudential capital ratios applicable to domestic banks of the same category as prescribed by prevailing regulations.</p> <p>However, the capital of a foreign bank</p>		

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul style="list-style-type: none"> <li>- Electronic Banking</li> <li>- Outsourcing of banking support and marketing activities, except inherent banking functions</li> </ul>	<p>branch shall be the sum of                      (i) permanently assigned capital,                      (ii) undivided profits, and                      (iii) accumulated net earnings, which is composed of unremitted profits not yet cleared by the Bangko Sentral ng Pilipinas for outward remittance and losses in operations, less capital adjustments as may be required.</p> <p>Permanently assigned capital shall be inwardly remitted and converted into Philippine currency at the exchange rate prevailing at the time of remittance, while any net due from head office, branches, subsidiaries and other offices outside the Philippines, excluding accumulated net earnings, shall be a deductible adjustment to capital.</p> <p>In computing the risk-based capital adequacy ratios [Common equity Tier 1 (CET 1), Tier 1, and qualifying capital (Tier 1 plus Tier 2 capital)], CET 1 capital shall include permanently assigned capital, undivided profits, accumulated net earnings and other capital components.</p> <p>Any net due from head office, branches, subsidiaries and other offices outside the Philippines, excluding accumulated net earnings shall be deducted from CET 1 capital.</p>		

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>II. <u>Scope of operations</u></p> <p>Prior authorization is required for the following:</p> <ul style="list-style-type: none"> <li>- performance of trust, investment management and other fiduciary functions;</li> <li>- foreign currency deposit unit operations; and</li> <li>- derivatives activities.</li> </ul> <p>Underwriting (firm and best efforts basis) may be performed only by commercial banks with expanded commercial banking authority.</p> <p>4) Unbound, except as provided in the horizontal section.</p>	<p>4) A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.</p>	
<p>Money broking and Foreign Exchange broking</p>	<p>1) Commercial presence is required</p> <p>2) None</p> <p>3) Required to be organized as a commercial bank or a non-bank financial intermediary</p> <p>For commercial banks, all other limitations</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p>	



**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>mentioned under mode 3 above for commercial banks shall apply</p> <p>Foreign equity bound at 40 per cent for non-bank financial intermediary</p> <p>4) Unbound, except as provided in the horizontal section.</p>	<p>4) For commercial banks and financing companies, foreign service suppliers shall perform technical functions only, with Filipino understudy</p>	
Credit card services	<p>1) Commercial presence is required</p> <p>2) None</p> <p>3) Required to be organized as a commercial bank or a non-bank financial intermediary</p> <p>For commercial banks, all other limitations mentioned under mode 3 above for commercial banks shall apply</p> <p>Foreign equity bound at 40 per cent for non-bank financial intermediary</p> <p>4) Unbound, except as those provided in the horizontal section.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.</p>	
Promotion and provision of information about the services/products offered by a	<p>1) Commercial presence is required</p> <p>2) None</p>	<p>1) None</p> <p>2) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
foreign bank	3) None 4) Unbound, except as those provided in the horizontal section.	3) None 4) Unbound, except as those provided in the horizontal section.	
Financial advisory services as follows: - Credit reference and analysis - Investment and portfolio research and advice	(1) None (2) None (3) Required to be organized as a commercial bank, or an investment house, or a non-bank financial intermediary. For commercial banks, all limitations mentioned under mode 3 above for commercial banks shall apply. For investment houses, all limitations mentioned under mode 3 above for investment houses shall apply provided that foreign equity participation shall be limited to 60%. Foreign equity participation is bound at 40% for non-bank financial intermediary. (4) Unbound, except as provided in the horizontal section.	(1) None (2) None (3) None (4) A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Investment Houses</p> <ul style="list-style-type: none"> <li>- Purchase and sell, distribute or arrange to distribute on a guaranteed basis securities of other corporations</li> <li>- Participate as soliciting dealer or selling group member in tender offers, block sales, or exchange offering of securities</li> <li>- Deal in options, rights or warrants relating to securities</li> <li>- Act as financial consultant, investment adviser or broker</li> <li>- Act as portfolio manager/financial agent</li> </ul>	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be organized as a stock corporation. Subject to foreign equity limitation of sixty percent (60%) of the voting stock, subject to reciprocity requirement.</p> <p>Foreign nationals may become members of the Board of Directors to the extent of the foreign participation in the equity of the enterprise. Resident foreign directors or officers of an Investment House, if any, shall register with the Bureau of Immigration and Deportation.</p> <p>An Investment House which intends to engage in quasi-banking, trust functions, investment management activities, and foreign exchange operations is subject to the licensing requirements and supervision of the Bangko Sentral ng Pilipinas (BSP).</p> <p>Limitations listed in the horizontal section for financial services shall also apply.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None, except as indicated in the horizontal section</p>	
<ul style="list-style-type: none"> <li>- Design pension, profit-sharing and other employee benefits plans</li> </ul>	<p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>(4) Unbound</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>Securities dealership/brokerage</p> <ul style="list-style-type: none"> <li>- Trading for own account or for account of customers, whether in an exchange, in an over-the-counter market or otherwise, the following:               <ul style="list-style-type: none"> <li>- Equities and its derivative products such as warrants and options</li> <li>- Transferable securities</li> </ul> </li> </ul>	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be performed by an Investment House or Securities Broker/Dealer organized as a stock corporation.</p> <p>For Investment Houses, all other limitations mentioned under mode (3) above for Investment Houses shall apply.</p> <p>For Securities Broker/Dealer – must be a member of the stock exchange in case they intend to participate therein. Underwriting is allowed only on best-efforts basis.</p> <p>Limitations listed in the horizontal section for financial services also apply.</p> <p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None, except as indicated in the horizontal section</p> <p>(4) Unbound</p>	
<p>Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues</p>	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be performed by an Investment House or Securities Broker/Dealer organized as a stock corporation.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None, except as indicated in the horizontal section</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>For Investment Houses, all other limitations mentioned under mode (3) above for Investment Houses shall apply.</p> <p>For Securities Broker/Dealer – must be a member of the stock exchange in case they intend to participate therein. Underwriting is allowed only on best-efforts basis.</p> <p>Limitations listed in the horizontal section for financial services also apply.</p> <p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>(4) Unbound</p>	
<p>Performance of the functions of stock transfer agent such as but not limited to monitoring the issuance and transfer of stock certificates</p>	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be organized as a stock corporation and have an officer who is a certified public accountant duly licensed in the Philippines.</p> <p>Limitations listed in the horizontal section for financial services also apply.</p> <p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None, except as indicated in the horizontal section</p> <p>(4) Unbound</p>	
<p>Transactions of an issuer primarily engaged in the business</p>	<p>(1) Commercial presence is required.</p>	<p>(1) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
of investing, reinvesting, or trading in securities	<p>(2) None</p> <p>(3) Must be performed by an Investment Company organized as a stock corporation. Up to forty percent (40%) foreign equity is allowed.</p> <p>All members of the Board of Directors must be citizens of the Philippines.</p> <p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>(2) None</p> <p>(3) None, except as indicated in the horizontal section</p> <p>(4) Unbound</p>	
Factoring	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be performed by a Financing Company, organized as a stock corporation.</p> <p>Foreign nationals are allowed to own up to sixty percent (60%) of the voting stock, subject to reciprocity requirement. Foreign nationals may become members of the Board of Directors to the extent of the foreign participation in the equity of the enterprise.</p> <p>Limitations listed in the horizontal section for financial services shall also apply.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p>	

**PHILIPPINES**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) Unbound, except as indicated in the horizontal section for financial services.	(4) A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	
Financial leasing	<p>(1) Commercial presence is required.</p> <p>(2) None</p> <p>(3) Must be performed by a Financing Company, organized as a stock corporation.</p> <p>Foreign nationals are allowed to own up to sixty percent (60%) of the voting stock, subject to reciprocity requirement. Foreign nationals may become members of the Board of Directors to the extent of the foreign participation in the equity of the enterprise.</p> <p>Limitations listed in the horizontal section for financial services shall also apply.</p> <p>(4) Unbound, except as indicated in the horizontal section for financial services.</p>	<p>1. None</p> <p>2. None</p> <p>3. None</p> <p>4. A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.</p>	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**SINGAPORE  
SCHEDULE OF SPECIFIC COMMITMENTS**



**SINGAPORE**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<p>4) Presence of natural persons unbound, except for intra-corporate transferees (see below)</p> <p>4) Temporary movement of skilled personnel unbound except for the temporary movement of intra-corporate transferees at the level of managers, executives and specialists. Intra-corporate transferees refers to managers, executives and specialists, as defined below, who are employees of firms that provide services within Singapore through a branch, subsidiary, or affiliate established in Singapore and who have been in the prior employ of their firms outside Singapore for a period of not less than one year immediately preceding the date of their application for admission and who are one of the following:</p> <p>a) Managers - persons within an organisation who primarily direct the organisation, or a department or sub-division of the organisation, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other</p>	4) Unbound	

**SINGAPORE**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>personnel actions (such as promotion or leave authorisation), and exercise discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.</p> <p>b) Executives - persons within the organisation who primarily direct the management of the organisation, exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or stockholders of the business. Executives would not directly perform tasks related to the actual provision of the service or services of the organisation.</p> <p>c) Specialists - persons within an organisation who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation's service, research equipment, techniques, or management. (Specialists may</p>		

**SINGAPORE**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>include, but are not limited to, members of licensed professions).</p> <p>Entry for these intra-corporate transferees is limited to a two year period that may be extended for up to three additional years each time for a total term not exceeding eight years.</p>	<p>3) Commercial presence, right of establishment and movement of juridical persons are subject to compliance with the following provisions:</p> <ul style="list-style-type: none"> <li>- A foreigner who wishes to register a business firm must have a local manager who should be a Singapore citizen or a Singapore Permanent Resident or a Singapore Employment Pass holder. (However, a foreigner who is a Singapore Permanent Resident or a Singapore Employment Pass holder can register a business without appointing a local manager.)</li> </ul>	

**SINGAPORE**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>1), 2), 3), 4) Specific commitments in market access in any sector or sub sector, through any mode of delivery, shall not be construed to override the limitations established in the financial services sector</p>	<ul style="list-style-type: none"> <li>- At least one director of the company must be locally resident</li> <li>- All branches of foreign companies registered in Singapore must have at least 2 locally resident agents. (To qualify as locally resident, a person should be either a Singapore citizen or Singapore Permanent Resident or Singapore Employment Pass holder.)</li> </ul> <p>1), 2), 3), 4) Unbound for subsidies except for specific commitments contained in WTO document GATS/SC/76 (15 April 1994), GATS/SC/76 Suppl.2 (11 April 1997) and GATS/SC/76 Suppl.3 (26 Feb 1998).</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. Insurance and insurance related services</b>			
<p>The commitments on financial services are made in accordance with the GATS and the Annex on Financial Services. All the commitments in this schedule are subject to horizontal commitments in Singapore's Schedule of Horizontal Commitments to the present Protocol ("the horizontal section"). All the commitments in this Schedule are subject to entry requirements, domestic laws, guidelines, rules and regulations, terms and conditions of MAS or any other relevant authority or body in Singapore, as the case may be, which are consistent with Article VI of the GATS and paragraph 2 of the Annex on Financial Services.</p>			
(a) Life insurance including annuity, disability income, accident and health insurance services	<p>1) Unbound</p> <p>2) None</p> <p>3) These measures are also limitations on national treatment.</p> <p>None, except</p> <p>a) insurance companies must establish as branches or subsidiaries; and</p> <p>b) activities relating to the use, including via investment, of monies from any social security, public retirement or statutory savings scheme.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound except as indicated in the horizontal section</p>	
(b) Non-life insurance services including disability income, accident and health insurance and contracts of fidelity bonds, performance	<p>1) Unbound except that insurers which are authorised or licensed to provide non-life insurance services in a Member State may provide insurance of maritime, aviation and transit ("MAT") risks comprising:</p>	<p>1) As indicated in the MA column.</p> <p>2) None</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
body or similar contracts of guarantee.	<p>(a) maritime shipping and commercial aviation and space launching and freight (including satellites), with such insurance to cover any or all of the following: the goods being transported, the vehicle transporting the goods and any liability arising therefrom; and</p> <p>(b) goods in international transit</p> <p>2) None except that compulsory insurance of Motor Third Party Liability and Workmen's Compensation may only be purchased from licensed insurance companies in Singapore</p> <p>3) None except that foreign parties can only acquire equity stakes of up to 49% in aggregate in locally-owned insurance companies provided the acquisition does not result in any foreign party being the largest shareholder; and insurance companies must establish as branches or subsidiaries.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>3) None</p> <p>4) Unbound except as indicated in the horizontal section</p>	
(c) Reinsurance and retrocession	<p>1) None</p> <p>2) None</p> <p>3) None except reinsurance companies must be established as branches or subsidiaries.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p>	

**SINGAPORE**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
(d) Insurance intermediation comprising broking and agency services	<p>1) Unbound</p> <p>2) These measures are also limitations on national treatment. Agents are not allowed to act for unlicensed insurers. The placement of domestic risk outside Singapore by brokers is subject to the approval of MAS, with the exception of reinsurance risks and insurance risks relating to maritime liabilities of ship owners insured by protection &amp; indemnity clubs.</p> <p>3) These measures are also limitations on national treatment. None except that direct insurance<sup>1</sup> and reinsurance brokers must be established as Singapore incorporated subsidiaries.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound</p> <p>4) Unbound except as indicated in the horizontal section</p>	

<sup>1</sup> Direct insurance broker means an insurance broker which is licensed under the Insurance Act in respect of insurance policies relating to general business and long-term accident and health policies, other than insurance policies relating to reinsurance business.

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
e) Services auxiliary to insurance, comprising actuarial, loss adjustors, average adjustors and consultancy services	1) None 2) None 3) None 4) Unbound except as indicated in the horizontal section	1) None 2) None 3) None 4) Unbound except as indicated in the horizontal section	
<b>B. Banking and Other Financial Services</b>			
The commitments on financial services are made in accordance with the GATS and the Annex on Financial Services. All the commitments in this schedule are subject to horizontal commitments in Singapore's GATS Schedule of Specific Commitments. All the commitments in this Schedule are subject to entry requirements, domestic laws, guidelines, rules and regulations, terms and conditions of MAS or any other relevant authority or body in Singapore, as the case may be, which are consistent with Article VI of the GATS and paragraph 2 of the Annex on Financial Services.			



**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
a) Acceptance of deposits and other repayable funds from the public	<p>1) Unbound</p> <p>2) None</p> <p>3) These measures are also limitations on national treatment. Only institutions licensed or approved as banks, merchant banks and finance companies can accept deposits. Where a foreign financial institution is subject to legislation in its home country which requires that institution to confer lower priority to depositors of its foreign offices vis-à-vis the home country depositors in receivership or winding up proceedings, the MAS may exercise appropriate differentiated measures against that foreign financial institution in Singapore to safeguard the interest of the Singapore office's depositors. MAS may require foreign banks to incorporate under Singapore law.</p> <p>Establishment and operation of foreign banks, merchant banks and finance companies are also subject to the limitations listed under activities B(a) to B(l) and the following limitations:</p> <p><u>Commercial banks</u></p> <p>No new full and Wholesale banks. New foreign banks may only establish as offshore bank branches or representative offices. Representative offices cannot conduct</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) <u>Commercial banks</u></p> <p>Foreign banks can operate from only one office (excluding back-office operations). They cannot establish off premise ATMs and ATM networking and new sub-branches.</p> <p>Unbound for provision of all electronic banking services.</p> <p>Location of banks and relocation of banks and sub-branches require prior approval from MAS.</p> <p>Wholesale banks can only accept foreign currency fixed deposits from and operate current accounts for residents and non-residents. For Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit.</p> <p>Offshore banks can accept foreign currency fixed deposits from residents and non-residents. For Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit from non-residents</p> <p>A majority of the directors of a bank</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>business or act as agents.</p> <p>Banks, with MAS' approval can operate foreign currency savings accounts only for non-residents.</p> <p>A single/related group of foreign shareholders can only hold up to 5 per cent of a local bank's shares.</p> <p><u>Merchant banks</u></p> <p>Foreign banks and merchant banks may establish as merchant bank subsidiaries or merchant bank branches.</p> <p><u>Finance Companies</u></p> <p>No new finance companies. No foreign person shall acting alone or in concert with other persons, assume control of any finance company. A foreign person that is:</p> <p>(a) in the case of a natural person, not a citizen of Singapore and</p> <p>(b) in the case of a corporation, not controlled by citizens of Singapore.</p>	<p>incorporated in Singapore must be either Singapore citizens or Singapore permanent residents.<sup>2</sup></p> <p><u>Merchant banks</u></p> <p>Merchant banks can operate from only one office (excluding back-office operations). Location and relocation of merchant banks require MAS' prior approval.</p> <p>Merchant banks can, with MAS' authorization, raise foreign currency funds from residents and non-residents, operate foreign currency savings accounts for non-residents and raise Singapore dollar funds from their shareholders and companies controlled by their shareholders, banks, other merchant banks and finance companies.</p> <p><u>Finance Companies</u></p>	

<sup>2</sup> MAS may permit a bank incorporated in Singapore which is a wholly owned subsidiary of a bank of another Member incorporated outside Singapore, to have less than a majority of directors who are either Singapore citizens or Singapore permanent residents.

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>Approval from the MAS is required before a person (together with associated persons) is allowed to acquire shareholdings or voting control in a finance company of or exceeding 5%, 12% and 20%, and before he obtains effective control of the finance company. In approving applications to exceed the threshold limits, MAS may impose conditions it considers necessary to prevent undue control, protect public interests, and ensure the integrity of the financial system.</p> <p>All finance companies, local and foreign-owned, can only conduct Singapore dollar business. With MAS' prior approval, eligible finance companies can also deal in foreign currencies, gold or other precious metals, and acquire foreign currency stocks, shares or debt/convertible securities.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>Location of finance companies and relocation of sub-branches require MAS' approval.</p> <p>Foreign-owned finance companies cannot establish off-premise ATMs, ATM networking and new sub-branches.</p> <p>4) Unbound except as indicated in the horizontal section</p>	
<p>b) Lending of all types including consumer credit, mortgage credit, factoring and financing of commercial transaction</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) These measures are also limitations on national treatment.</p> <p>i) Other than in-house credit cards, credit</p>	<p>1) None</p> <p>2) None</p> <p>3) Each offshore bank's lending in Singapore dollars to residents shall not exceed S\$500m in aggregate</p> <p>Offshore banks should not use their related</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>and charge cards may be issued by card issuers approved by MAS subject to MAS' guidelines.</p> <p>ii) Financial institutions extending Singapore dollar (S\$) credit facilities exceeding S\$5 million per entity to non-resident financial entities or arranging S\$ equity or bond issues for non-residents, shall ensure that where the S\$ proceeds are to be used outside Singapore, they are swapped or converted into foreign currency upon draw-down or before remittance abroad.</p> <p>Financial entities shall not extend S\$ credit facilities to non-resident financial entities if there is reason to believe that the S\$ proceeds may be used for S\$ currency speculation.</p> <p>iii) Establishment of credit companies which do not conduct activities requiring MAS' approval is allowed.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>merchant banks to circumvent the S\$500m lending limit</p> <p>Unbound for establishment of off-premise cash dispensing machines for credit and charge cards</p> <p>4) Unbound except as indicated in the horizontal section</p>	
c) Financial leasing	<p>1) None</p> <p>2) None</p>	<p>1) None</p> <p>2) None</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>3) None except as indicated for activity B(b) above</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>3) None except as indicated for activity B(b) above</p> <p>4) Unbound except as indicated in the horizontal section</p>	
<p>d) Payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) These measures are also limitations on national treatment.</p> <p>Remittance shops, except where the remittance business is conducted by banks and merchant banks, are required to be majority owned by Singapore citizens and are required to be licensed by MAS</p> <p>Bankers' drafts can only be issued by banks.</p> <p>Multi-purpose store value cards can only be issued by a bank in Singapore licensed by MAS.</p> <p>The limitations indicated in B(b)(3) above also apply to the activities listed in B(d).</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound except as indicated in the horizontal section</p>	
<p>e) Guarantees and commitments</p>	<p>1) None except for the limitations indicated in activity A(b) for insurance companies</p>	<p>1) None</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee  2) None  3) None except for the limitations indicated in activity A(b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee, and B(b)(3ii) above  4) Unbound except as indicated in the horizontal section	2) None  3) None  4) Unbound except as indicated in the horizontal section	
f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:-  - money market instruments (including cheques, bills, certificates of deposits)  - foreign exchange  - derivative products, including financial futures and options	1) Unbound except for trading in products listed in B(f) for own account. Trading in money market instruments, foreign exchange, as well as exchange rate and interest rate instruments can be conducted with financial institutions only.  2) None  3) Banks and merchant banks are required to set up separate subsidiaries to trade financial futures for customers  Financial futures brokers can establish as branches or subsidiaries.  The offer of derivative products by both local	1) None  2) None  3) None except as indicated for activity B(b) above	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul style="list-style-type: none"> <li>- exchange rate and interest rate instruments, including swaps and forward rate agreements</li> <li>- transferable securities</li> <li>- other negotiable instruments and financial assets, including bullion</li> </ul>	<p>and foreign owned financial institutions is allowed provided:</p> <ul style="list-style-type: none"> <li>- the product has been offered by the financial institution in other internationally-reputable financial centres and the supervisory authorities of those centres agree to the offer of such products in their markets;</li> <li>- the financial institution's parent supervisor and its head office must be aware and have no objection to the offer of such products in the Singapore branch/subsidiary, and</li> <li>- MAS is satisfied that the financial institution has and continues to have the financial strength and adequate internal controls and risk management systems to trade in these products.</li> </ul> <p>The offer of derivative products involving the Singapore dollar is subject to the requirement indicated in B(b)(3 iii).</p> <p>Money changers, except where the moneychanging business is conducted by banks and merchant banks, are required to be majority owned by Singapore citizens.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>4) Unbound except as indicated in the horizontal section</p>	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>g) Participation in issues of all kinds of securities, including underwriting and placement as agent and provision of service related to such issues</p>	<p>1) Unbound except for participation in issues of securities for own account, and underwriting and placement of securities through stock broking companies, banks or merchant banks in Singapore</p> <p>2) None</p> <p>3) Measures taken are also limitations on national treatment. Singapore Exchange Securities Trading Ltd (SGX-ST) will admit new trading members. New members will be able to trade directly in S\$ denominated securities of Singapore incorporated companies with resident investors for a minimum value of S\$150,000. Representative offices cannot conduct business or act as agents. Unbound for foreign acquisition of new and existing equity interest in SGX-ST member companies. Banks' and merchant banks' membership on SGX-ST and Singapore Exchange Derivatives Trading Ltd (SGX-DT) must be held through subsidiaries. Unbound for new Primary and Registered dealers of Singapore Government Securities.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>1) None</p> <p>2) None</p> <p>3) None except as indicated for activity B(b) above</p> <p>4) Unbound except as indicated in the horizontal section</p>	
<p>h) Money broking</p>	<p>1) Unbound</p>	<p>1) Unbound</p>	



**SINGAPORE**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	2) None 3) Unbound for new money brokers 4) Unbound except as indicated in the horizontal section	2) None 3) None 4) Unbound except as indicated in the horizontal section	
i) Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services	1) Unbound 2) None 3) These measures are also limitations on national treatment. None except asset management companies, custodial depositories, and trust services companies can establish as branches, subsidiaries or joint ventures; only the Central Depository Pte Ltd is authorized to provide securities custodial depository services under the scripless trading system; and for activities relating to the use, including via investment, of monies from any social security, public retirement or statutory saving scheme 4) Unbound except as indicated in the horizontal section	1) Unbound 2) None 3) None 4) Unbound except as indicated in the horizontal section	
j) Settlement and clearing services for financial assets, including securities, derivative products and other negotiable	1) Unbound, except for the provision of settlement and clearing services for financial assets which are listed on overseas exchanges only.	1) Unbound	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
instruments	2) None  3) These measures are also limitations on national treatment. Settlement and clearing services for exchange traded securities and financial futures can only be provided by the Central Depository Pte Limited and SGX-DT respectively. Only one clearing house established under the Banking Act may provide clearing services for Singapore dollar cheques and interbank fund transfer.  4) Unbound except as indicated in the horizontal section	2) None  3) Unbound  4) Unbound except as indicated in the horizontal section	
k) Advisory and other auxiliary financial services, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy	1) Commercial presence is required for provision of investment and portfolio research and advice to the public  2) None  3) Financial advisers can establish as branches, subsidiaries or representative offices. Representative offices cannot conduct business or act as agents.  4) Unbound except as indicated in the horizontal section	1) None  2) None  3) None  4) Unbound except as indicated in the horizontal section	
l) Provision and transfer of financial information, and	1) Unbound except for the provision of financial information by providers such as Reuters and	1) None for the provision of financial information by providers such as Reuters and Bloomberg	

**SINGAPORE**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
financial data processing and related software by providers of other financial services	<p>Bloomberg.</p> <p>The Singapore branches of foreign banks can transmit data to their head offices and sister branches for processing provided proper controls exist, the integrity and confidentiality of data/information are safeguarded, and MAS is allowed on-site access to the data/information at the place where the data/information is processed.</p> <p>2) Only the provision of financial information by providers such as Reuters and Bloomberg is allowed.</p> <p>3) The provision of financial information by providers, such as Reuters and Bloomberg, is allowed. The provision of financial data processing services to banks and merchant banks is subject to domestic laws on protection of confidentiality of information of customers of banks and merchant banks.</p> <p>4) Unbound except as indicated in the horizontal section</p>	<p>2) None</p> <p>3) None</p> <p>4) Unbound except as indicated in the horizontal section</p>	

**SINGAPORE – FINAL LIST OF MFN EXEMPTIONS**  
**(For the Seventh Package of Commitments)**

Sector or sub sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
All Sectors: Presence of: - unskilled and semi-skilled natural persons - skilled persons (include craftsmen skilled in a particular trade, but exclude specialists/professional personnel at management level)	Preference for workers from traditional sources of supply	Traditional sources	Indefinite  Singapore will periodically review this in the light of domestic and national policy considerations	Due to land constraints and the fundamental need for social cohesion among the multi-racial population, the Government needs to regulate the flow of foreign workers, both skilled and unskilled, to ensure that Singapore is not overpopulated and foreigners who could potentially disrupt social order are not admitted
All sectors: Investment Guarantee Agreements (IGAs)	Investment guarantee, i.e. obligations to protect foreign investments from unforeseen contingencies such as nationalisation, war, etc. are accorded only to co-signatories of Investment Guarantee Agreements	All countries.	Indefinite  Singapore will periodically review this in the light of international developments	Currently, many countries' obligations to protect foreign investments from unforeseen contingencies are governed by the provisions established under bilateral investment guarantee agreements. The agreements also help to provide the economic and political guarantees for the promotion of bilateral relations

**SINGAPORE – FINAL LIST OF MFN EXEMPTIONS**  
**(For the Seventh Package of Commitments)**

Sector or sub sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
All Sectors:  Commonwealth Tax Credit Scheme	Section 48 of the Income Tax Act provides for the granting of relief against Singapore tax payable on income derived from a Commonwealth country	Commonwealth countries which grant reciprocal relief	Indefinite  Singapore will periodically review this in the light of international developments	This is part of Singapore's cooperation among Commonwealth members
Legal Services	All measures pertaining to the provision of legal services in Singapore	All countries	Indefinite  Singapore will keep the possibility of removing this exemption under review	The exemption is necessary as the establishment of foreign law firms in Singapore is based on case-by-case approval
Broadcasting  Broadcasting is defined to include: - Free-to-air broadcasting - Cable and pay television - Direct broadcast by satellite - Tele text - All broadcasting services listed in Services Sectoral Classification list, MTN.GNS/W/120	The Ministry of Information, Communications & The Arts, Singapore accords preferential broadcast and transmission rights to selected countries with which it has signed bilateral agreements	All countries.	Singapore will keep the possibility of removing this exemption under review	To promote social, economic and cultural relations
Computer reservation systems	Market access and national treatment are based on reciprocity in mutual concessions, but not necessarily in the same areas, as established under	All countries.	Indefinite  Singapore will periodically review	Currently, the conditions and level of market access granted in air transport services are primarily

**SINGAPORE – FINAL LIST OF MFN EXEMPTIONS  
(For the Seventh Package of Commitments)**

Sector or sub sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
	bilateral Air Services Agreements		this in the light of international developments	governed by other multilateral agreements and/or bilateral air services agreements. In addition, the “Annex on Air Transport Services” contained in the GATS currently has only limited application to measures affecting the air transport services sector.
Maritime Transport Services: - Storage and warehousing - Freight forwarding - Inland trucking - Container station and depot services	The undertaking of the commitments to bind the current level of market access and treatment to services and services supplier, in the 4 sub sectors will be through the conclusion of bilateral shipping agreements	All countries.	Indefinite  Singapore will periodically review this in the light of international developments	Some of Singapore’s trading partners do not accord Singapore companies satisfactory access to maritime transport services in their territories

**SINGAPORE – FINAL LIST OF MFN EXEMPTIONS**  
**(For the Seventh Package of Commitments)**

Sector or sub sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
<b>FINANCIAL SERVICES<sup>3</sup></b> Banking and other financial services	Under a currency inter-changeability agreement between Singapore and Brunei, the currency-issuing authorities of Singapore and Brunei would: <ul style="list-style-type: none"> <li>- accept from banks, notes and coins issued by the other issuing authority, at par and without charge and to exchange such notes and coins into the currency of the country concerned; and</li> <li>- arrange for repatriation at the expense of the respective currency issuing authority, the notes and coins issued by the other currency issuing authority and to receive at par the equivalent in any agreed currency.</li> </ul>	Brunei	Indefinite, until either country terminates the agreement	The currency inter-changeability agreement was entered into in 1967 arising from special historical and economic ties between Singapore and Brunei

<sup>3</sup> Supplementary information provided for transparency

The Stock Exchange of Singapore (SES) and the Singapore International Monetary (SIMEX) have established trading linkages with the exchanges of some countries to facilitate the trading of securities and futures. The establishment of trading linkages is a commercial decisions of the SES and SIMEX

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**THAILAND  
SCHEDULE OF SPECIFIC COMMITMENTS**



**THAILAND**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
---------------------	------------------------------	-----------------------------------	------------------------

<b>Horizontal Commitments Applicable to Financial Services</b>			
<p>All Sectors and Subsectors included in this schedule</p>	<p>1), 2), 3) With regard to the scope of operation and types of financial services that can be provided, each type of financial institution will be permitted to operate the sector or subsector of banking and other financial services only to the extent that their respective governing legislation permit them to do so.</p> <p>3) Except representative offices and branches, commercial presence in financial services in this schedule is permitted only through a limited liability company or a public limited company which is registered in Thailand.</p> <p>Commercial presence in financial services in this schedule shall meet the conditions stipulated in the Foreign Business Act and related laws and regulations.</p> <p>Unless explicitly provided otherwise in the specific commitment, foreign equity participation must not exceed 49 percent of the registered capital.</p> <p>4) Temporary movement of natural persons is <u>unbound except</u> in the following categories:</p> <p>I. Business Visitor : A natural person who stays in Thailand for the purpose of participating in business meetings or contacts, entering into contract to sell or purchase services,</p>	<p>1), 2), 3) With regard to the scope of operation and types of financial services that can be provided, each type of financial institution will be permitted to operate the sector or subsector of banking and other financial services only to the extent that their respective governing legislation permit them to do so.</p> <p>3) For commercial entity incorporated pursuant to Thailand's laws and regulations with foreign equity participation not exceeding 49 percent of the registered capital: None</p> <p>Commercial presence which is owned or controlled by foreigner(s) may be subject to certain requirements as stipulated in related laws and regulations, including the Foreign Business Act.</p> <p>Others: Unbound, including subsidies</p> <p>4) Unbound, except as provided in the MA column</p>	

**THAILAND**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>visiting of business establishments or other similar activities and entering with a purpose to establish a commercial presence in Thailand. Such temporary entry will be permitted for an initial period of not more than 90 days and may be extended for a further period of not more than one year, provided that the criteria stipulated by the Immigration Bureau and the Department of Employment have been satisfied.</p> <p>II. Intra-corporate Transferee : A corporate transferee of the managerial or executive level or a specialist, provided that such person has been employed by the company concerned outside Thailand for a period of not less than one year immediately preceding the date of his or her application for admission and has satisfied the criteria stipulated by the Immigration Bureau and the criteria for management needs<sup>1</sup> stipulated by the Department of Employment. The temporary stay is limited to a one year period and may be extended for a further three terms of not more than one year each.</p> <p>3), 4) Acquisition and usage of land: according to the Land Code of Thailand, foreign nationals or domestic companies which are deemed foreigners are not allowed to</p>	<p>3), 4) Acquisition and usage of land: according to the Land Code of Thailand, foreign nationals or domestic companies which are deemed foreigners are not allowed to</p>	

<sup>1</sup> In considering managerial needs, the following facts shall be taken into consideration by the relevant authority, namely: (1) size of fully paid-up capital; (2) employment creation; (3) extent of foreign investment; (4) export promotion; (5) transfer of technology; (6) special needs of the management.

**THAILAND**

**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>purchase or own land in Thailand. However, they may lease land and own buildings. Foreigners are also allowed to own part of condominium units under the laws and regulations governing the ownership of condominiums.</p>	<p>purchase or own land in Thailand. However, they may lease land and own buildings. Foreigners are also allowed to own part of condominium units under the laws and regulations governing the ownership of condominiums.</p>	

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. Insurance including reinsurance and retrocession</b>			
Life insurance services (CPC 81211)	<p>1) None</p> <p>2) None</p> <p>3) a) New establishment is subject to license approval by the Minister of Finance with the consent of the Cabinet.</p> <p>b) (i) The amount of shares held by persons of Thai nationality shall not be less than 75 percent of the total amount of voting shares sold.</p> <p>(ii) In the case where the Insurance Committee deems appropriate, the Insurance Committee may grant permission that persons of non-Thai nationality hold shares up to 49 percent of the total amount of voting shares sold.</p> <p>(iii) In the case where the condition or operation of the insurance company is in a state that may cause damage to the insureds or to the public, or in order to promote the strength of the insurance company, or to strengthen the stability of the life insurance business, the Minister of Finance, with the advice of the Insurance Committee, has the power to relax the</p>	<p>1) None</p> <p>2) Life insurance premium is tax deductible up to a certain amount for holders of policies issued by local companies</p> <p>3) None</p>	

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>requirements of the shareholding other than those prescribed in b) (ii). However, such allowance will be subject to rules, procedures and conditions or timeframes as prescribed by the Insurance Committee or the Minister of Finance as the case may be.</p> <p>c) (i) At least three-fourths of the directors must be Thai nationality.</p> <p>(ii) In the case where the Insurance Committee deems appropriate, the Insurance Committee may permit a proportion of non-Thai nationality of more than one-quarters but shall not reach one half of the total number of directors.</p> <p>(iii) In the case where the condition or operation of the insurance company is in a state that may cause damage to the insureds or to the public, or in order to promote the strength of the insurance company, or to strengthen the stability of the life insurance business, the Minister of Finance, with the advice of the Insurance Committee, has the power to relax the requirements of the directorship other than those prescribed in c) (ii). However, such allowance will be subject to rules, procedures and conditions or timeframes as prescribed by the Insurance Committee or the Minister of Finance as the case may be.</p>		

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	4) None	
Non-life insurance services (CPC 8129)	<p>1) Unbound except for international marine, aviation and transit and all classes of reinsurance</p> <p>2) None</p> <p>3) a) New establishment is subject to license approval by the Minister of Finance with the consent of the Cabinet.</p> <p>b) (i) The amount of shares held by persons of Thai nationality shall not be less than 75 percent of the total amount of voting shares sold.</p> <p>(ii) In the case where the Insurance Committee deems appropriate, the Insurance Committee may grant permission that persons of non-Thai nationality hold shares up to 49 percent of the total amount of voting shares sold.</p> <p>(iii) In the case where the condition or operation of the insurance company is in a state that may cause damage to the insureds or to the public, or in order to promote the strength of the insurance company, or to strengthen the stability of the non-life insurance</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) None</p>	

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>business, the Minister of Finance, with the advice of the Insurance Committee, has the power to relax the requirements of the shareholding other than those prescribed in b) (ii). However, such allowance will be subject to rules, procedures and conditions or timeframes as prescribed by the Insurance Committee or the Minister of Finance as the case maybe.</p> <p>c) (i) At least three-fourths of the directors must be Thai nationality.</p> <p>(ii) In the case where the Insurance Committee deems appropriate, the Insurance Committee may permit a proportion of non-Thai nationality of more than one-quarters but shall not reach one half of the total number of directors.</p> <p>(iii) In the case where the condition or operation of the insurance company is in a state that may cause damage to the insureds or to the public, or in order to promote the strength of the insurance company, or to strengthen the stability of the non-life insurance business, the Minister of Finance, with the advice of the Insurance Committee, has the power to relax the requirements of the directorship other than those prescribed in c) (ii). However, such allowance will be subject to rules, procedures and</p>		

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>conditions or timeframes as prescribed by the Insurance Committee or the Minister of Finance as the case may be.</p> <p>4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner</p>	<p>4) None</p>	
<p>Services auxiliary to insurance (excluding pension funding services)</p> <p>Insurance broking and agency services (CPC 81401) (Brokers shall not induce, advise or do any acts so as to cause any person to enter into insurance contracts with insurers abroad, except for reinsurance contracts)</p>	<p>1) Unbound</p> <p>2) Unbound</p> <p>3) Foreign equity participation not to exceed 49 per cent.</p> <p>4) a) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner b) Unbound for individual broker and agent.</p>	<p>1) Unbound</p> <p>2) Unbound</p> <p>3) No limitation as long as foreign equity participation does not exceed 49 per cent</p> <p>4) None</p>	
<p>Insurance consultancy services (CPC 81402)</p>	<p>1) None</p> <p>2) None</p> <p>3) None other than that indicated in the horizontal section.</p> <p>4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.</p>	<p>1) None</p> <p>2) None</p> <p>3) No limitation as long as foreign equity participation does not exceed 49 per cent</p> <p>4) None</p>	



**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Average and loss adjustment services (CPC 81403)	1) None 2) None 3) None other than that indicated in the horizontal section. 4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	1) None 2) None 3) No limitation as long as foreign equity participation does not exceed 49 per cent 4) None	
Actuarial services (CPC 81404)	1) None 2) None 3) None other than that indicated in the horizontal section. 4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	1) None 2) None 3) No limitation as long as foreign equity participation does not exceed 49 per cent 4) None	

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>B. Banking and Other Financial Services</b>			
<p>Acceptance of deposits and other repayable funds from the public</p> <p>Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction</p> <p>Financial leasing</p> <p>Payment and money transmission services including credit, charge and debit cards, travelers cheques and bankers drafts</p> <p>Guarantees and commitments</p> <p>Trading for own account or for account of customers<sup>2</sup> in the following:</p> <p style="margin-left: 20px;">(A) Money market instruments (B) Foreign exchange (D) Exchange rate and interest rate instruments (E) Transferable securities</p> <p>Participation in issues of all kinds of securities, including under-</p>	<p>1) None for financial advisory and financial data processing. Unbound for all other services</p> <p>2) None for financial advisory and financial data processing. Unbound for all other services</p> <p>3) a) <u>Representative office-of banks</u> None</p> <p style="margin-left: 20px;">b) <u>Foreign bank branches</u></p> <p style="margin-left: 40px;">I. None for existing foreign bank branches under present shareholding structure. New establishment is subject to licence approved by the Minister of Finance with the consent of the Cabinet.</p> <p style="margin-left: 40px;">II. ATM operations permitted under the following conditions only: i) joining ATM pools operated by Thai banks; or ii) operation within own premises or sharing the facilities with other commercial banks in Thailand.</p> <p style="margin-left: 40px;">III. Existing foreign banks which already had the first branch office in Thailand prior to July 1995 will each be permitted to open no more than two</p>	<p>1) None</p> <p>2) None</p> <p>3) a) <u>Representative office of banks</u> None</p> <p style="margin-left: 20px;">b) <u>Foreign bank branches</u></p> <p style="margin-left: 40px;">None, except as indicated in the market access column</p>	

<sup>2</sup> The commitments for Securities Companies under this subsector are separately listed below.

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>writing and placement as agent (whether publicly or privately) and provision of services related to such issues<sup>3</sup></p> <p>Asset management<sup>4</sup> as follows:</p> <ul style="list-style-type: none"> <li>- cash or portfolio management</li> <li>- collective investment management</li> <li>- custodian and depository services</li> </ul> <p>Advisory, intermediation and other auxiliary financial services<sup>5</sup></p> <p>Provision and transfer of financial information, and financial data processing and related software</p>	<p>additional branches.</p> <p>IV. None for participation in cheque clearing and settlement system.</p> <p>c) <u>Locally incorporated banks</u></p> <p>I. Market access limited to the acquisition of shares of existing banks.</p> <p>II. (i) The amount of shares held by persons of Thai nationality shall not be less than 75 percent of the total amount of voting shares sold. Combined shareholding of an individual and his/her related persons shall not exceed 10 percent of total number of shares sold<sup>6</sup>, unless otherwise permitted by the Bank of Thailand</p> <p>(ii) In the case where the Bank of Thailand deems appropriate, the Bank of Thailand may grant permission that persons of non-Thai nationality hold shares up to 49 percent of the total amount of voting shares sold.</p> <p>(iii) In the case where it is necessary to rectify the operation or to</p>	<p>c) <u>Locally incorporated banks</u></p> <p>None, except as indicated in the market access column.</p>	

<sup>3</sup> The commitments for Securities Companies under this subsector are separately listed below.

<sup>4</sup> The commitments for Asset Management Companies under this subsector are separately listed below.

<sup>5</sup> The commitments on Investment Advisory for Securities Companies under this subsector are separately listed below.

<sup>6</sup> Total number of shares sold include voting and non-voting shares

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>strengthen the stability of any locally incorporated bank or for the purpose of the financial institutions system stability, the Finance Minister with the recommendation of the Bank of Thailand shall have the power to relax the requirement of the shareholding other than those prescribed in (c) II (ii). Such equity participation will be authorized for a period of up to 10 years, with foreign shareholders who enter in this period being grandfathered thereafter with respect to the absolute amount of their equity holding.</p> <p>III. (i) At least three-fourths of the directors must be of Thai nationality.                      (ii) In the case where the Bank of Thailand deems appropriate, The Bank of Thailand may permit a proportion of non-Thai nationality directors of more than one-quarters but shall not reach one half of the total number of directors.                      (iii) In the case where it is necessary to rectify the operation or to strengthen the stability of any locally incorporated bank or for the purpose of the financial institution system stability, the Finance Minister with the recommendation of the Bank of Thailand shall have the power to relax the requirement of the directorship other than those prescribed in (c) III (ii) above. Such</p>		

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p style="text-align: center;">relaxation may be granted with rule and time clause.</p> <p>d) <u>Financial leasing services</u></p> <p>Can only be provided by leasing companies which are subject to maximum foreign equity participation of 49 per cent of paid-up registered capital, or by finance companies which are subject to maximum foreign equity participation of 25 per cent of paid-up registered capital.</p> <p>e) <u>Factoring services</u></p> <p>Can only be provided by factoring companies which are subject to maximum foreign equity participation of 49 per cent of paid-up registered capital, or by finance companies which are subject to maximum foreign equity participation of 25 per cent of paid-up registered capital.</p> <p>f) <u>Credit, charge and debit cards</u></p> <p>Credit, charge and debit cards can only be provided by companies which are subject to maximum foreign equity participation of 49 percent of paid-up registered capital or locally incorporated banks and foreign bank branches.</p> <p>The conduct of businesses under d), e) and f) will be subject to licensing and regulations to be announced.</p>	<p>d) <u>Financial leasing services</u></p> <p style="text-align: center;">None</p> <p>e) <u>Factoring services</u></p> <p style="text-align: center;">None</p> <p>f) <u>Credit, charge and debit cards</u></p> <p style="text-align: center;">None</p>	

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	4) For banks, representative offices and finance companies, no quantitative limit applies for ASEAN nationals. Approval shall be granted based on foreign services provider's business plans and needs.	4) None	
<u>For Securities Companies<sup>7</sup>:</u> - securities brokerage and dealing - derivatives brokerage and dealing - securities borrowing and lending  Trading for own account, or for account of customers in the following: (C) derivative products incl., but not limited to, futures and options (E) transferable securities	1) Unbound  2) None  3) Unbound except: I. For representative offices: none  II. For licensed securities company: foreign equity participation can be allowed up to 100 percent of paid-up capital.  4) As indicated in the horizontal section.	1) None  2) None  3) None  4) As indicated in the horizontal section.	

<sup>7</sup> Securities companies mean securities companies which are not commercial banks and insurance companies.

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><u>For Securities Companies<sup>8</sup>:</u>  <b>Securities Underwriting</b></p> <p>Participation in issues of all kinds of securities, including underwriting and placement as agents (whether publicly or privately) and provision of services related to such issues</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound except:</p> <p style="padding-left: 20px;">I. For representative offices: none</p> <p style="padding-left: 20px;">II. For licensed securities company: foreign equity participation can be allowed up to 100 percent of paid-up capital.</p> <p>4) As indicated in the horizontal section.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) As indicated in the horizontal section.</p>	

<sup>8</sup> Securities companies mean securities companies which are not commercial banks and insurance companies.

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><u>For Asset Management Companies:</u></p> <ul style="list-style-type: none"> <li>- mutual fund management</li> <li>- private fund management</li> <li>- derivatives fund management</li> <li>- venture capital management</li> </ul> <p>Asset management</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound except:</p> <p style="padding-left: 20px;">I. For representative offices: none</p> <p style="padding-left: 20px;">II. For asset management companies: foreign equity participation can be allowed up to 100 percent of paid-up capital. However, during the first five years after the license has been granted, at least 50 percent of the paid-up capital of the asset management company must be held by financial institutions established under Thai law<sup>9</sup>.</p> <p>4) As indicated in the horizontal section.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) As indicated in the horizontal section.</p>	

<sup>9</sup> Financial institutions established under Thai law, in this section, mean securities companies, commercial banks, life insurance companies, and specialized financial institutions established under specific law.



**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><u>For Securities Companies<sup>10</sup></u></p> <p>Advisory, Intermediation and Other Auxiliary Financial Services: Investment Advisory</p>	<p>1) Unbound</p> <p>2) None</p> <p>3) Unbound except:</p> <p style="margin-left: 20px;">I. For representative offices: none</p> <p style="margin-left: 20px;">II. For securities companies:</p> <p style="margin-left: 40px;">a) foreign equity participation can be allowed up to 100 percent of paid-up capital.</p> <p style="margin-left: 40px;">b) License may be granted to financial institutions licensed under Thai Laws, and a limited company which is newly established.</p> <p>4) As indicated in the horizontal section.</p>	<p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) As indicated in the horizontal section.</p>	
<p>Other auxiliary financial services</p>			
<p>Credit card services (CPC 81133)</p> <p>(Mobilizing funds from the public is prohibited, unless licensed under a financial law)</p>	<p>1) None</p> <p>2) None</p> <p>3) a) As indicated in B 3) (f) above.</p> <p style="margin-left: 20px;">b) Financial institutions must obtain prior approval from the Bank of Thailand</p> <p>4) As indicated in the horizontal section</p>	<p>1) None</p> <p>2) None</p> <p>3) No limitation as long as foreign equity participation does not exceed 49 per cent</p> <p>4) None</p>	

<sup>10</sup> Securities companies mean securities companies which are not commercial banks and insurance companies.

**THAILAND**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Financial consultancy services (CPC 81332)	1) Unbound 2) None 3) None other than that indicated in the horizontal section 4) As indicated in the horizontal section	1) None 2) None 3) No limitation as long as foreign equity participation does not exceed 49 per cent 4) None	

**Protocol to Implement the Seventh Package of Commitment on Financial Services  
under the ASEAN Framework Agreement on Services**

**VIET NAM  
SCHEDULE OF SPECIFIC COMMITMENTS**

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>I. HORIZONTAL COMMITMENTS</b>			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<p>(3) None, except:            Unless otherwise specified in each specific sector or sub-sector of this Schedule, foreign enterprises are allowed to establish commercial presence in Viet Nam in the form of business co-operation contract<sup>1</sup>, joint venture enterprise, 100% foreign-invested enterprise.</p> <p>Representative offices of foreign service suppliers are permitted to be established in Viet Nam, but they shall not engage in any direct profit-making activities<sup>2</sup>.</p> <p>Unless otherwise indicated in each specific sector or sub-sector of this Schedule, the establishment of branches is unbound.</p>	<p>(3) None, except:            Eligibility for subsidies may be limited to Vietnamese service suppliers, i.e. to juridical persons established within the territory of Viet Nam, or a part thereof. The granting of one-time subsidisation to promote and facilitate the process of equitisation is not in breach of this commitment. Unbound for subsidies for Research and Development. Unbound for subsidies in the Health, Education and Audio-visual sectors. Unbound for subsidies aimed at promoting the welfare and employment of ethnic minorities.</p>	

<sup>1</sup> Business co-operation contract is a document which is signed by two or more parties (of which at least one party must be Vietnamese legal entity and one party must be foreign legal entity) and which stipulates the responsibilities of, and the sharing of business results between, the parties for the purpose of conducting investment and business in Viet Nam without creating a legal entity.

<sup>2</sup> Representative office is a subordinate unit of foreign enterprises, established under the Vietnamese law in order to seek, promote trade and tourism opportunities but is not allowed to engage in any direct profit-making activities.

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>The conditions of ownership, operation and juridical form and scope of activities as set out in the respective licenses or other form of approval establishing or authorising the operation or supply of services by an existing foreign service supplier shall not be made more restrictive than they exist.</p> <p>Foreign-invested enterprises shall be permitted by competent authorities of Viet Nam to lease the land to carry out their investment projects. The land leasing period shall correspond to the time of operation of those enterprises and shall be stipulated in their investment licenses and shall be extended whenever the time of operation of those enterprises is extended by competent authorities.</p> <p>Foreign service suppliers are permitted to make capital contribution in the form of buying shares of Viet Nam's enterprises. In this case, the total equity held by foreign investors in each enterprise may not exceed 30% of the enterprise's chartered capital unless otherwise provided by Viet Nam's laws or authorised by Viet Nam's competent authority.</p>		

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>the 30% foreign equity limitation for acquisition of Vietnamese enterprises shall be eliminated, except for capital contribution in the form of buying shares of joint-stock commercial banks, and except for the sectors not committed in this Schedule. For the other sectors and sub-sectors committed in this Schedule, the level of equity held by foreign investors in acquisition of Vietnamese enterprises shall be corresponding to the limitations on foreign capital participation set forth therein, if any, including the limitations in the form of transitional periods, where applicable.</p> <p>(4) Unbound, except measures relating to entry and temporary stay of natural persons who fall in one of the following categories:</p> <p>(a) <u>Intra-corporate transferees</u>  Managers, executives and specialists, as defined hereunder, of a foreign enterprise which has established a commercial presence in the territory of Viet Nam, temporarily moving as intra-corporate transferees to that commercial presence and who have been previously employed by the foreign enterprise for at least</p>	<p>(4) Unbound, except as indicated in market access column.</p>	

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>one year, shall be granted entry and a stay permit for an initial period of three years which may be extended subject to the term of operation of those entities in Viet Nam.</p> <p>At least 20% of the total number of managers, executives and specialists shall be Vietnamese nationals. However, a minimum of 3 non-Vietnamese managers, executives and specialists shall be permitted per enterprise.</p> <p>Managers and executives are those who primarily direct the management of the foreign enterprises which have established commercial presence in Viet Nam, receiving only general supervision or direction from the board of directors or stockholders of the business or their equivalent, including directing the establishment or a department or subdivision of the establishment, supervising and controlling the work of other supervisory, professional or managerial employees, having the authority personally to hire and fire or recommend hiring, firing or other</p>		

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>personnel actions, and who do not directly perform tasks concerning the actual supply of the services of the establishment.</p> <p>Specialists are natural persons working within an organisation who possess knowledge at an advanced level of expertise and with knowledge of the organisation's services, research equipment, techniques or management. In assessing such knowledge, account will be taken not only of knowledge specific to the commercial presence, but also of whether the person has a high level of skills or qualification referring to a type of work or trade requiring specific technical knowledge. Specialists may include, but are not limited to, members of licensed professions.</p> <p>(b) <u>Other personnel</u>  Managers, executives and specialists, as defined in (a) above, who cannot be substituted by Vietnamese and who are employed outside Viet Nam's territory by a foreign enterprise which has established a commercial presence in the territory of Viet Nam with a view to</p>		



**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>territory of Viet Nam with a view to participating in the foreign enterprise's activities in Viet Nam, shall be granted entry and a stay permit in conformity with the term of the concerned employment contract or for an initial period of three years whichever is shorter, which may be extended subject to the employment contract between them and the commercial presence.</p> <p>(c) <u>Service sales persons</u>  Persons not based in the territory of Viet Nam and receiving no remuneration from a source located within Viet Nam, and who are engaged in activities related to representing a service provider for the purpose of negotiating for the sale of the services of that provider where: (i) such sales are not directly made to the general public; and (ii) the salesperson is not directly engaged in supplying the service. The stay of these salespersons is limited to a 90-day period.</p>		

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<p>(d) <u>Persons responsible for setting up a commercial presence</u>  Managers and executives (as defined in (a) above) within a juridical person, who are responsible for the setting up, in Viet Nam, of a commercial presence of a service provider of a Member when (i) these people are not engaged in making direct sales or supplying services; and (ii) the service provider has its principal place of business in the territory of a WTO Member other than Viet Nam and has no other commercial presence in Viet Nam. The stay of these persons is limited to a 90-day period.</p> <p>(e) <u>Contractual service suppliers (CSS)</u>  Natural persons who are employees of a foreign enterprise having no commercial presence in Viet Nam may enter and stay in Viet Nam for a period of 90 days or for the duration of the contract, whichever is less provided that the following conditions and requirements shall be applied:</p>		

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul style="list-style-type: none"> <li>- The foreign enterprise has obtained a service contract from a Vietnamese enterprise engaged in business operation in Viet Nam. The competent authority of Viet Nam must be able to establish the necessary procedures to guarantee the bona fide character of the contract.</li> <li>- These persons must possess: (a) a university degree or a technical qualification document demonstrating knowledge of an equivalent level; (b) professional qualifications where this is required to exercise an activity in the sector concerned pursuant to the laws and regulations of Viet Nam; and (c) at least 5 years of professional experience in the sector.</li> <li>- The number of these persons covered by the service contract shall not be larger than necessary to fulfil the contract, as it may be decided by the laws and regulations and requirement of Viet Nam.</li> </ul>		

**VIET NAM**  
**SCHEDULE OF HORIZONTAL COMMITMENTS UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

<b>Sector or Subsector</b>	<b>Limitations on Market Access</b>	<b>Limitations on National Treatment</b>	<b>Additional Commitments</b>
	<p>- These persons should have been employed by the foreign enterprise having no commercial presence in Viet Nam for a period of no less than 2 years and have met the requirements prescribed for "specialist" above.</p> <p>The entry of these persons is allowed for computer and related services (CP 841 845, 849) and engineering services (CPC 8672).</p>		

**VIET NAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<b>A. Insurance and insurance related services</b>			
a. Direct insurance  (a) Life insurance, excl. health insurance services (b) Non-life insurance services  b. Reinsurance and retrocession  c. Insurance intermediation (such as brokerage and agency)  d. Services auxiliary to insurance (such as consultancy, actuarial, risk assessment and claim settlement)	(1) None for:  - Insurance services provided to enterprises with foreign-invested capital, foreigners working in Viet Nam; - Reinsurance services; - Insurance services in international transportation, including insurance of risks relating to:  + international maritime transport and international commercial aviation, with such insurance to cover any or all of the following: the goods being transported, the vehicle transporting the goods and any liability arising there-from; and  + goods in international transit;  - Insurance broking and reinsurance broking services; - Consultancy, actuarial, risk assessment and claim settlement services.	(1) None.	

**VIET NAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(2) None.  (3) None, except:  Non-life branches of foreign insurance enterprises shall be permitted, subject to prudential regulations.  (4) Unbound, except as indicated in the horizontal section.	(2) None.  (3) None.  (4) Unbound, except as indicated in the horizontal section.	
<p><b>B. Banking and Other Financial Services</b></p> <p>Commitments with respect to banking and other financial services are undertaken in accordance with relevant laws and regulations promulgated by competent authorities of Viet Nam. Nothing in this Agreement shall be construed to prevent the competent authorities in Vietnam to adopt or maintain measures for prudential reasons including for the protection of investors, depositors, policy holders, or persons to whom a fiduciary duty is owed by a financial institution or cross-border financial service supplier, or to ensure the integrity and stability of the financial system.</p> <p>As a general rule and on a non-discriminatory basis, the offer of banking and other financial services or products is subject to relevant institutional and juridical form requirements.</p>			
(a) Acceptance of deposits and other repayable funds from the public  (b) Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction  (c) Financial leasing	(1) Unbound, except B(k) and B(l).  (2) None.  (3) None, except:  (a) Foreign credit institutions are only permitted to establish commercial presence in Viet Nam in the following forms:	(1) Unbound, except B(k) and B(l).  (2) None.  (3) None, except:  (a) The conditions for the establishment of a branch of a foreign commercial bank in Viet Nam:  - The parent bank has total assets of	

**VIET NAM**

**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>(d) All payment and money transmission services, including credit, charge and debit cards, travellers' cheques and bankers drafts</p> <p>(e) Guarantees and commitments</p> <p>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</p> <ul style="list-style-type: none"> <li>- Money market instrument (including cheques, bills, certificates of deposits);</li> <li>Foreign exchange;</li> <li>- Exchange rate and interest rate instrument incl products such as swaps, forward rate agreements;</li> <li>- Bullion.</li> </ul> <p>(h) Money broking</p> <p>(i) Asset management, such as cash or portfolio management, all forms of</p>	<p>(i) With respect to foreign commercial banks: representative office, branch of foreign commercial bank, commercial joint venture bank with foreign capital contribution not exceeding 50% of chartered capital, joint venture financial leasing company, 100% foreign-invested financial leasing company, joint venture finance company and 100% foreign-invested finance company, and 100% foreign-owned banks</p> <p>(ii) With respect to foreign finance companies: representative office, joint venture finance company, 100% foreign-invested finance company, joint venture financial leasing company and 100% foreign-invested financial leasing company.</p> <p>(iii) With respect to foreign financial leasing companies: representative office, joint venture financial leasing company and 100% foreign-invested financial leasing company.</p> <p>(c) Equity participation:</p> <p>(i) Viet Nam may limit equity participation by foreign credit institutions in equitized Vietnamese state-owned banks to the same level as equity</p>	<p>more than US\$20 billion at the end of the year prior to application.</p> <p>(b) The conditions for the establishment of a joint venture bank or a 100% foreign-owned bank:</p> <ul style="list-style-type: none"> <li>- The parent bank has total assets of more than US\$10 billion at the end of the year prior to application.</li> </ul> <p>(c) The conditions for the establishment of a 100% foreign-invested finance company or a joint venture finance company, a 100% foreign-invested financial leasing company or a joint-venture financial leasing company:</p> <ul style="list-style-type: none"> <li>- The foreign credit institution has total assets of more than US\$10 billion at the end of the year prior to application.</li> </ul>	

**VIET NAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>collective investment management, pension fund management, custodial, depository and trust services</p> <p>(j) Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments</p> <p>(k) Provision and transfer of financial information, and financial data processing and related software by suppliers of other financial services</p> <p>(l) Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs from (a) to (k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy</p>	<p>participation by Vietnamese banks.</p> <p>(ii) For capital contribution in the form of buying shares, the total equity held by foreign institutions and individuals in each Viet Nam's joint-stock commercial bank may not exceed 30% of the bank's chartered capital, unless otherwise provided by Viet Nam's laws or authorized by a Viet Nam's competent authority.</p> <p>(d) A branch of foreign commercial bank:</p> <ul style="list-style-type: none"> <li>- is not allowed to open other transaction points outside its branch office.</li> </ul> <p>(e) Foreign credit institutions are allowed to issue credit cards on a national treatment basis.</p> <p>(4) Unbound, except as indicated in the horizontal section.</p>	<p>(4) Unbound, except as indicated in the horizontal section.</p>	



**VIET NAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>C. Securities</p> <p>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</p> <ul style="list-style-type: none"> <li>- Derivative products incl. futures and options;</li> <li>- Transferable securities;</li> <li>- Other negotiable instruments and financial assets, excluding bullion.</li> </ul> <p>(g) Participation in issues of all kinds of securities incl. under-writing and placement as an agent (publicly or privately), provision of services related to such issues</p> <p>(i) Asset management, such as portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services</p> <p>(j) Settlement and clearing</p>	<p>(1) Unbound, except services C(k) and C(l).</p> <p>(2) None.</p> <p>(3) Foreign securities service suppliers shall be permitted to establish representative offices and joint ventures with Vietnamese partners in which foreign capital contribution not exceeding 49%.</p> <p>Securities service suppliers with 100% foreign-invested capital shall be permitted.</p> <p>For services from C(i) to C(l), branches of foreign securities services suppliers shall be permitted.</p> <p>(4) Unbound, except as indicated in the horizontal section</p>	<p>(1) Unbound.</p> <p>(2) None.</p> <p>(3) None.</p> <p>(4) Unbound, except as indicated in the horizontal section.</p>	

**VIET NAM**  
**SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS**

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p>services for securities, derivative products, and other securities-related instruments</p> <p>(k) Provision and transfer of financial information, and related software by suppliers of securities services</p> <p>(l) Advisory, intermediation and other auxiliary securities-related excluding (f), including investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (for other services under (l), refer to (l) under banking sector)</p>			